



**Bradley A. Haneberg**  
Partner

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Brad is the co-chair of Kaufman & Canoles' Corporate and Public Finance Group. Brad's practice centers upon securities regulation and corporate finance. In recent years, Brad has developed a specialized securities regulation practice focused upon small to mid-cap companies located in the People's Republic of China. Brad has recently completed several initial public offerings for Chinese companies with business lines ranging from shipping to software development.

#### practice areas

- Corporate & Public Finance
- Commercial

#### representative matters

- Represented Chinese shipping agency in connection with its initial public offering and Nasdaq listing
- Represented Chinese supply chain management software developer in connection with its initial public offering and Nasdaq listing
- Represented Chinese accounting software developer in connection with its initial public offering and Nasdaq listing
- Represented Chinese software company in connection with the completion of a PIPE offering and subsequent resale registration
- Represented U.S. biotechnology company in connection with the completion of a PIPE transaction and subsequent resale registration
- Represented underwriter in connection with the initial public offering and Nasdaq listing of a homeowners' insurance company
- Represented underwriter in connection with the initial public offering and Nasdaq listing of a company investing in distressed assets
- Represented underwriter in connection with the initial public offering and Nasdaq listing of a company developing ethanol plants
- Represented underwriter in connection with the secondary offering and Nasdaq listing of the preferred stock of a real estate investment trust
- Represented closed-end investment company in connection with the completion of a rights offering
- Represented real estate investment trust in connection with its initial public offering, New York Stock Exchange listing and several underwritten, secondary offerings
- Represented physician practice management company in connection with several underwritten, secondary offerings

#### recognition and honors

- Solicitor; British Virgin Islands, 2009
- Solicitor; Law Society of England and Wales, 2009
- Best Lawyers in America; 2007-2010

### recognition and honors (cont.)

- Virginia Super Lawyers Corporate Counsel Edition; *Law & Politics*, 2009
- Virginia Super Lawyers; *Law & Politics*, 2007-2010
- Virginia's Legal Elite; *Virginia Business Magazine*, 2003, 2006, 2009
- AV® Rated; Martindale Hubbell

### associations

- Richmond Montessori School, Richmond, VA; Trustee
- Reverse Merger Association of America; Director
- University of Richmond School of Law; Former Adjunct Assistant Professor of Law (Securities Regulation)
- Comfort Zone Camp, Richmond, VA; Former Trustee

### education

- College of William & Mary; B.A., 1990
- University of Tennessee College of Law; J.D., 1993

### press and publication

- 31 K&C Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 39 K&C Attorneys Named *Virginia Business Magazine's* Legal Elite 2009
- 35 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2010
- 30 Attorneys Named Super Lawyers, 12 Named Rising Stars
- Klein, Karen E. "Protecting Your Personal Assets." *Businessweek*. February 17, 2009, [http://www.businessweek.com/smallbiz/content/feb2009/sb20090212\\_214790.htm](http://www.businessweek.com/smallbiz/content/feb2009/sb20090212_214790.htm)
- 9 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Virginia Super Lawyers 2009
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2009
- Klein, Karen E. "Securing Venture Capital from China." *Businessweek*. November 25, 2008, [http://www.businessweek.com/smallbiz/content/nov2008/sb20081125\\_107761.htm](http://www.businessweek.com/smallbiz/content/nov2008/sb20081125_107761.htm)
- "Securities Law Issues." Limited Liability Companies in Virginia. Ed. Allan G. Donn. Richmond, Virginia: Virginia Law Foundation, 2008. 239-250.
- 28 Kaufman & Canoles Attorneys Named as Super Lawyers & 8 Named as Virginia Rising Stars 2008
- 34 Kaufman & Canoles Attorneys Named Best Lawyers in America 2008
- 30 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2007
- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2007
- 34 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2006