Share Insurance Training

May 9, 2017

Kaufman & Canoles, P.C.



OVERVIEW AND AGENDA

- Background/History
- Basics
- Signage
- Account Structure
- FAQ
- Takeaways



BACKGROUND/HISTORY

- NCUA insures accounts in credit unions through the National Credit Union Share Insurance Fund (Share Insurance Fund)
- Congress established the Share Insurance Fund in 1970 to insure member's shares
- State chartered federal credit union vs. federal credit unions



BACKGROUND/HISTORY

- The Share Insurance Fund is backed by the <u>full</u> faith and credit of the United States Government
- The Share Insurance Fund provides essentially the same coverage as the Federal Deposit Insurance Corporation's (FDIC) account insurance
- NCUA Letter to Credit Unions 08-Credit Union-18

 Educating Members on Share Insurance
 Coverage



THE BASICS

- The NCUA insures share accounts in federally insured credit unions for \$250,000 per qualifying account
- Possibility of excess/additional insurance
- Verify re: <u>http://mapping.ncua.gov/ResearchCreditUnion.as</u>
 <u>px</u>
- "No member of a federally insured Credit Union has ever lost one penny of insured savings"



THE BASICS

- If a federally insured credit union fails and is closed, NCUA will pay members the insured amount of their credit union accounts.
 Payments are usually made within 3 days after a credit union closes its doors
- NCUA sometimes just transfers member accounts to another, federally insured credit union and gives members notice of the transfer



THE BASICS - MERGERS

- NCUA allows a 6 month grace period after the merger of 2 credit unions
- If a member has accounts at both credit unions, the accounts Share Insurance coverage for 6 months
- Remember to review the merger rules



 NCUA regulations require each insured Credit Union to include the official advertising statement in all of its advertisements including on its main website



SHARE INSURANCE SIGNS AND DOWNLOADABLE GRAPHICS – BY NCUA

- NCUA has some downloadable Share Insurance graphics https://www.ncua.gov/PublishingImages/NCUAGraphics/EnCUSBsign.pdf
- NCUA has an online order form for Share Insurance Funds signs

https://www.ncua.gov/Legal/Documents/available-ncua-publications-order-form.pdf



- NCUA Regulation Part 740 states that each insured Credit Union must display the official Share Insurance Funds signs where insured account funds or deposits are normally received including a Credit Union website
- A Credit Union may vary the font sizes from that depicted on the official sign but the required text must be readable



• The official sign is located in section 740.4(b):

Your savings federally insured to at least \$250,000 and backed by the full faith and credit of the United States Government

NCUA

National Credit Union Administration, a U.S. Government Agency



The language for a shared-branching situation is:

This credit union participates in a shared branch network with other credit unions and accepts share deposits for members of those other credit unions. While this credit union is federally insured, not all of these other credit unions are federally insured. If you need information on the insurance status of your credit union, please contact your credit union directly.



THE BASICS

- You can increase your coverage by setting up different types of accounts because the \$250,000 coverage is per qualifying account
- OR, excess share insurance



SINGLE OWNERSHIP ACCOUNTS

- If you own individually in just your name = single ownership accounts. Include savings accounts, checking accounts, and share certificates
- Maximum insurance coverage for single accounts account is \$250,000
- NCUA adds together all single accounts and insures them up to \$250,000



SINGLE OWNERSHIP ACCOUNT EXAMPLE*

Member	Type of Account	Amount
John Credit	Money Market Account	\$110,000
John Credit	Share Certificate	\$75,000
John Credit	Savings Account	\$35,000
John Credit	Checking Account	\$30,000
Total Deposited		\$250,000
Available Insurance		\$250,000 *NCUA Slide



JOINT ACCOUNTS: HOW THEY WORK AND THE INSURANCE COVERAGE

- Joint accounts are accounts owned by two or more members
- Joint account insurance is in addition to insurance you can have for individual accounts



JOINT ACCOUNTS: HOW THEY WORK AND THE INSURANCE COVERAGE

 In cases where a nonmember is an owner with a member with right of survivorship, the nonmember's interest will be insured the same as the member's interest

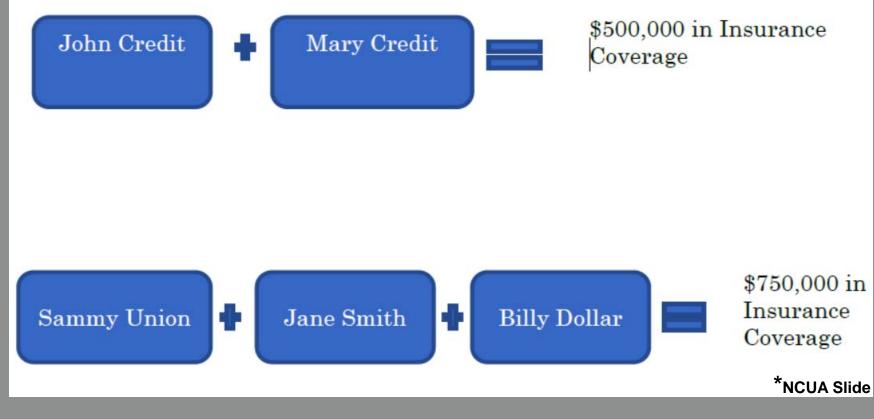


JOINT ACCOUNTS: HOW THEY WORK AND THE INSURANCE COVERAGE

- NCUA insures each joint owner of the account up to \$250,000
- NCUA adds together each owner's share of any joint accounts he or she has a joint interest in and insures that total up to \$250,000



JOINT ACCOUNT EXAMPLES*





MULTIPLE JOINT ACCOUNT COVERAGE*

In this example, Jane and Dan, husband and wife, have a joint account in credit union A with a balance of \$500,000. Dan also has a joint account, in credit union A, with his brother Bill, which has a balance of \$100,000. The charts below show the account balances and the available insurance on each account.

Account	To	tal Balance	Member 1	Member 2
Joint Accou	nt 1 \$50	00,000	Jane (\$250,000)	Dan (\$250,000)
Joint Accou	nt 2 \$10	00,000	Dan (\$50,000)	Bill (\$50,000)
Owner	Account	Balance	Total Insurance	Uninsured
Dan	1	\$250,000	\$250,000	\$50,000*
	2	\$50,000		
Jane	1	\$250,000	\$250,000	\$0
Bill	2	\$50,000	\$250,000	\$0
		count 1 and 2 as	re added together and in 1.	nsured up to
				*NCUA Slid



REVOCABLE TRUSTS: POD ACCOUNTS

- The most common type of revocable trust account is the payable on death account (POD)
- A POD account shows the intent of the account's owner that upon his or her death the funds will pass to one or more named beneficiaries.

REVOCABLE TRUSTS: POD ACCOUNTS

 NCUA insures these accounts up to \$250,000 per beneficiary. Naming the same beneficiary on more than one POD account does not increase insurance coverage

REVOCABLE TRUSTS: POD ACCOUNTS

- A beneficiary can be any natural person as well as charitable and nonprofit organizations recognized as tax exempt by the IRS.
- If you list a beneficiary that does not qualify, the funds in the account will be insured as the owner's individual account and added with all of his other individual accounts and insured up to \$250,000



"INFORMAL" REVOCABLE TRUSTS: POD ACCOUNTS

- Key is intent
- When a member properly lists a beneficiary, viewed as an informal revocable trust account
- NAFCU Bucket example



SINGLE POD ACCOUNTS*

Grandpa Joe, payable on death to his friend Sam



\$250,000 Of Insurance Coverage Grandpa Joe, in trust for his Granddaughter Sue and the city shelter for animals*.



Of Insurance Coverage

* As long as the city shelter for animals is a charitable, tax exempt organization, it qualifies

NCUA Slide



JOINT POD ACCOUNTS*

(THE BASIC FORMULA FOR CALCULATING THE INSURANCE COVERAGE ON THESE ACCOUNTS IS: NUMBER OF OWNERS X NUMBER OF QUALIFYING

Kelly and Katie in trust for their sister Jane



\$500,000 Of Insurance Coverage (2 owners x 1 beneficiary x \$250,000 = \$500,000 Mother and Father, payable on death for their daughters Jackie and Jessica



\$1,000,000 Of

Insurance Coverage (2 owners x 2 beneficiaries x \$250,000 = \$1,000,000)

*NCUA Slide



POD ACCOUNTS WITH MORE THAN 5 BENEFICIARIES AND A BALANCE GREATER THAN \$1,250,000

 POD accounts with more than 5 beneficiaries and a balance greater than \$1,250,000 are treated differently than other POD accounts for insurance purposes

POD ACCOUNTS WITH MORE THAN 5 BENEFICIARIES AND A BALANCE GREATER THAN \$1,250,000

- The amount of insurance on POD accounts depends on the amount of funds attributed to each beneficiary
- If you need assistance with this type of POD account, contact NCUA's insurance call center



OTHER POD EXAMPLES*

Account Title	Insured Amount	Explanation
Jane has two POD accounts: • Jane POD to Jamie and Matt • Jane POD to Sue and Matt.	\$750,000	Listing the same person on two or more POD accounts does not increase insurance coverage. Matt's interest in both POD accounts is added together and insured up to \$250,000. Jamie's and Sue's interests are separately insured up to \$250,000 each
Sue POD to family dog, Spot	?	Since the named beneficiary, Spot, is not a natural person, charity, or non-profit, the funds in the account are added to any other individual accounts in Sue's name and insured up to \$250,000. *NCUA Slide



Coverdell Education Savings Accounts (529 accounts) are insured as irrevocable accounts and will be added to a member's other irrevocable trust accounts insured up to \$250,000

RETIREMENT ACCOUNTS

- IRA, Roth IRA and Keogh accounts are insured to \$250,000
- These accounts are insured separately from other accounts a member maintains in the same credit union
- Traditional IRA accounts and Roth IRA accounts are added together and insured up to \$250,000



EXAMPLE ON MAXIMIZING COVERAGE*

The following example shows how a family of four (Mother Jane, Father Tom, and two children Bobby and Charlotte) can maximize share insurance coverage.

Account Title	Amount of coverage
Single account of Jane	\$250,000
Single account of Tom	\$250,000
Joint account of Tom and Jane	\$500,000
IRA for Jane	\$250,000
IRA for Tom	\$250,000
Tom, POD for Bobby and Charlotte	\$500,000
Jane, POD for Bobby and Charlotte	\$500,000
TOTAL:	\$2,500,000.00 *NCUA Slide



DISCLAIMERS

- FCU Act and NCUA rules on Share Insurance coverage control issues. "No persons may imply a federally insured Credit Union can offer coverage that differs from this formal structure."
- Members should review their accounts periodically when they open new accounts or modify existing accounts

NCUA Home



E-Calculator The Electronic Share Insurance Calculator

The Electronic Share Insurance Calculator (E-Calculator) bases the computations for coverage on the rules in effect as of October 3, 2008. If any subsequent statutory or regulatory changes should occur, NCUA will update the calculator as quickly as possible. The release date for this version of the E-Calculator is October 16, 2008.

Take it one credit union at a time. Enter all of your share accounts for that credit union, then go through all three steps. When your report for the first credit union is complete, start back here with your next credit union and so on, until you have a report for each credit union where you have share accounts.

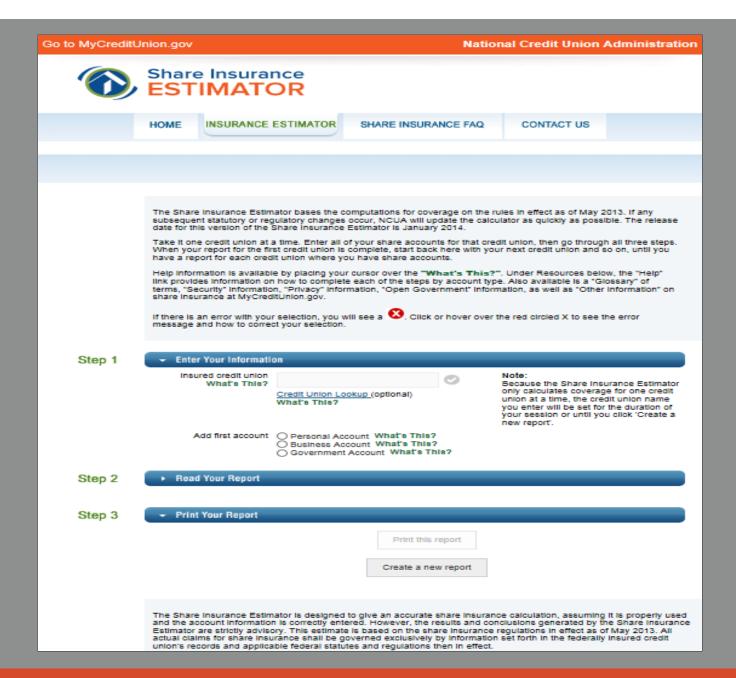
Resources: Page Help | E-Calculator Security | Summary of Changes

Add first account ○ Personal Account ○ Business Account ▶ Read Your Report	
► Read Your Report	
→ Print Your Report	
Printable Report Click here to print this report.	
Start Over Click here to start over.	

Return to NCUA Share Insurance Toolkit



 Electronic Share Insurance Calculator http://webapps.ncua.gov/ins/





Share Insurance Estimator

https://www.mycreditunion.gov/estimator/Pages/calculator.aspx

- Share Insurance Brochure
- https://www.ncua.gov/Legal/GuidesEtc/Guide sManuals/NCUAHowYourAcctInsured.pdf
- Lobby



- 1. Which Credit Unions are insured by the NCUA Share Insurance Fund?
- 2. Does the Share Insurance Fund protection apply only if the Credit Union is liquidated?
- 3. What is the standard maximum Share Insurance amount?



- 4. What types of accounts are insured?
- 5. Does Share Insurance coverage increase by placing funds in two or more of the same kind of Share Accounts in the same Credit Union?
- 6. If a Member has accounts in several different insured Credit Unions, would the amounts be added together for the purposes of insurance coverage?



- 7. If a Member has more than one individual account in the same insured Credit Union, is each account insured to \$250,000?
- 8. If two or more persons such as a husband and wife have a joint account in the same Credit Union, as well as their own individual accounts, is each account separately insured?

- 9. What is the Share Insurance coverage on a trust account held under the provisions of an irrevocable express trust?
- 10. What is the insurance coverage on a revocable trust account, a tentative or "Totten" trust account, a "payable-on-death" (POD), or a qualifying living trust account?



- 11. What is the insurance coverage on a joint revocable trust account?
- 12. Is a co-owner on a revocable trust account insured if they are not a member in their own right?
- 13. What insurance coverage is provided for traditional IRAs, Roth IRAs, and Keogh accounts?



- 14. Are accounts held by a person as executor, administrator, guardian, custodian, or in some other similar fiduciary capacity insured separately from his individual account?
- 15. Are IOLTA accounts covered by Share Insurance?



- 16. Is an account held by a corporation, partnership or unincorporated association insured separately from the individual accounts of stockholders, partners, or members?
- 17. What effect does the death of a member have on Share Insurance coverage?



- 18. Can a federal credit union terminate its Share Insurance coverage?
- 19. What effect does the merger of a federally insured Credit Union have on Share Insurance coverage?
- 20. What effect does the failure of a federally insured Credit Union have on Share Insurance coverage?



Key Takeaways

- Share Insurance, Signage, and Advertising Requirements are critical
- Do not assume that the Share Insurance is capped at \$250,000
- Use NCUA calculators
- Market effectively
- Consider the costs/benefits of excess insurance



SURVEY

Do you offer excess deposit insurance through a private company?

Yes ____

No ___



SURVEY

Do you have <u>special</u> marketing to address the federal insurance by NCUA?

Yes ____

No ____



SURVEY

Would you consider a direct marketing to millennials to demonstrate the federal insurance by NCUA?

Yes ____

No ____



Share Insurance Training

May 9, 2017

Kaufman & Canoles, P.C.

