



SENIOR HOUSING AND CARE TEAM

Kaufman & Canoles Senior Housing and Care Team is comprised of attorneys with substantial experience counseling clients in the unique challenges confronted by providers of housing and services for seniors. We have a keen understanding of the wide range of legal, healthcare and business issues that companies in the industry face, whether they are continuing care retirement communities (CCRC), active adult communities, nursing facilities, assisted living facilities or other combinations of senior living and healthcare services. Our lawyers work with clients as they move through the maze of Medicare, Medicaid, Fair Housing Act, HIPAA, ADA and OSHA issues among other regulatory issues; healthcare fraud and abuse inquiries and investigations; survey and certification matters; facilities and enterprise acquisitions; facility construction; financing transactions for tax exempt and taxable financing whether public or private placement and implementation of business agreements. We understand the challenging regulatory landscape the industry faces as the 62+ population continues to grow.

WHO WE ARE

We are one of a few Virginia law firms with a coordinated team possessing the experience to tackle the unique legal issues that affect senior facilities. We practice throughout Virginia and represent virtually all segments of the long term and senior services industry including:

- Skilled nursing facilities
- Continuing care retirement communities
- Long term acute care hospitals
- Assisted living facilities
- Retirement facilities, and
- Independent living facilities.

We represent senior facilities regarding:

- Land acquisitions
- Zoning approvals
- Healthcare permitting
- Facility development and construction
- Non-profit and other tax related issues
- Labor and regulatory issues, and
- Financing.

WHAT WE DO

From general operational matters to development of new facilities, senior facilities providers need legal assistance in many aspects of their business as they serve the needs of seniors. Our Senior Housing and Care Team is designed to meet these providers' specific needs and relies on significant involvement and understanding of the industry and the agencies that regulate it. We provide a coordinated effort among attorneys with experience in health law, corporate law, public and private finance, tax-exempt law, employment law, information technology law, real estate and litigation. Our practice is both regulatory and transactional.

OUR TRACK RECORD

Our team of attorneys has provided a wide array of services to Seniors Housing clients including:

- Sales & Acquisitions
- Financing, Development and Construction of New and Expanded Facilities
- Administrative Litigation
- Government Audit & Enforcement Matters
- Corporate Compliance, Risk Management & Fraud and Abuse Counseling
- Reimbursement Matters, and
- Certificate of Need, Licensing & Change of Ownership.