



**Barry W. Hunter**  
Member

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Barry is a member of the firm's real estate and lender practice groups. His real estate, commercial, and municipal practice involves all aspects of the acquisition, development, financing, leasing, management and sale of commercial properties and businesses including office, retail, industrial, apartments, and hotels.

**PRACTICE AREAS**

- Commercial
- Corporate & Public Finance
- Government & Municipal
- Lender Representaion
- Real Estate Strategies

**REPRESENTATIVE MATTERS**

- Represented a major bank in connection with a \$70,000,000 construction loan for a mixed-use student housing and retail project at the University of Notre Dame
- Represented a major bank in connection with a \$189,920,000 taxable forward bond purchase to refinance student housing facilities at Rowan University
- Represented a major bank in connection with the purchase of General Obligation Bonds and Revenue Bonds of Virginia municipalities
- Represented a regional hospital system in connection with the public assurance of \$113,355,000 of Revenue Bonds
- Represented a major company as Virginia counsel in a multi-billion dollar mortgage and ABL financing transaction
- Represented a major bank in connection with an \$81,000,000 construction loan for a mixed-use student housing and retail project at West Virginia University
- Represented a major bank in connection with a \$46,280,000 financing of residential housing and retail facilities at Cleveland State University
- Represented a major bank in connection with an \$80,150,000 financing of student housing facilities and a recreational/wellness center at Marshall University
- Represented a major bank in connection with a \$44,000,000 financing of student housing facilities at Old Dominion University
- Represented landlords and tenants in retail lease negotiations of anchor and in-line stores for shopping centers including supermarkets, restaurants, movie theaters, and department stores
- Negotiated leases on behalf of landlords and tenants for office space, industrial sites, warehouses and marinas
- Drafted and negotiated numerous purchase and sale agreements for office buildings, apartment complexes, industrial sites, hotels, and shopping centers
- Served as U.S. counsel in the negotiation of a contract for the acquisition of a multi-national convenience store chain

## REPRESENTATIVE MATTERS (CONT.)

- Represented lenders in financings of shopping centers, office buildings, apartment complexes, hotels, condominiums, and mixed-use projects
- Drafted and negotiated on behalf of owners and agents hotel management agreements, leasing and property management agreements, development services agreements, garage management agreements, marketing agreements, declarations of restrictive covenants, construction contracts, and architects agreements
- Represented lenders in all aspects of real estate and secured lending including development financing, construction lending, permanent financing, leasehold financing, asset based/secured transaction lending, hotel financing, and public-private financing
- Served as local counsel to lenders and borrowers in connection with multi-jurisdiction financing of properties including privatization of military housing, sale-leaseback financing of a restaurant chain, multi-family housing projects, continuing care retirement communities, and New Markets Tax Credit transactions
- Advised developers on compliance with the Interstate Land Sales Full Disclosure Act, including registration of projects with the Office of Interstate Land Sales
- Represented owners in Section 1031 Tax Deferred Exchanges
- Represented owners in negotiation and formation of partnerships, joint ventures, and limited liability companies
- Represented the City of Virginia Beach in the implementation and operation of its Agricultural Reserve Program

## RECOGNITION AND HONORS

- *Best Lawyers in America*; Public Finance Law, 2005-2020
- *Best Lawyers in America*; Real Estate Law, 2009-2018, 2020
- Norfolk Public Finance Law Lawyer of the Year; *Best Lawyers in America*, 2012, 2018
- Virginia's Legal Elite; *Virginia Business Magazine*, 2012, 2016-2018
- Virginia Super Lawyers, Real Estate; *Law & Politics*, 2012-2018
- AV® Rated; Martindale-Hubbell
- Phi Eta Sigma
- Phi Beta Kappa

## ASSOCIATIONS

- American Bar Association; Business Law Section, Real Property, Trust and Estate Law Section
- Virginia Bar Association; Real Property and Business Law Sections
- Norfolk-Portsmouth Bar Association
- National Association of Bond Lawyers

## EDUCATION

- University of Virginia; B.A., with honors, 1972
- University of Virginia School of Law; J.D., 1975

## PRESS AND PUBLICATION

- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyers of the Year
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyers of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2018 Lawyers of the Year
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- 32 K&C Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- 10 Kaufman & Canoles Attorneys Named Best Lawyers 2015 Lawyers of the Year
- 32 K&C Attorneys Named as Super Lawyers, 7 Named as Rising Stars 2015
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2015

## PRESS AND PUBLICATION (CONT.)

- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2014
- 29 K&C Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 41 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2013
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- Presenter; "Understanding and Negotiating Legal Opinions for Fannie Mae and Freddie Mac," American Bar Association Real Property, Trust and Estate Section's 23rd Annual Spring Symposia, May 3-4, 2012
- 9 Kaufman & Canoles Attorneys Named Best Lawyers' 2012 Lawyers of the Year
- 40 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2012
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2011
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- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2008
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- 32 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2006
- 30 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2005