



Brandon S. Allred
Associate

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Brandon is an Associate in the firm's Norfolk office and a member of the Commercial, Business Taxation, Real Estate Strategies, and the Mergers, Acquisitions & Strategic Alliances Practice Groups. His practice includes advising clients on commercial real estate transactions, including acquisitions, joint ventures, commercial leasing and development, across various asset classes, mergers and acquisitions, senior, mezzanine and subordinated credit facilities, preferred equity investments, partnerships, buy-outs, corporate restructuring, general business law and corporate and commercial transactions. In addition, Brandon advises clients on tax matters related to commercial transactions with a focus on syndications of historic tax credits in commercial real estate development transactions. Prior to joining the firm in 2016, Brandon worked in tax accounting with Ernst & Young LLP in McLean, Virginia.

PRACTICE AREAS

- Business Taxation
- Commercial
- Real Estate Strategies

REPRESENTATIVE MATTERS

- Represented real estate developer and manager in connection with the disposition of a portfolio of multi-family apartment projects, consisting of approximately 600 units located in Southwestern Virginia, with a transaction value of approximately \$150,000,000, including defeasance of seven CMBS loans with a transaction value of approximately \$80,000,000
- Represented institutional investor in connection with various preferred equity investments with an aggregate value of approximately \$110,000,000+ across seventeen separate transactions, in connection with funding the acquisition and development of various multi-family apartment projects totaling 4,900+ units
- Represented real estate developer in connection with acquisition, redevelopment, and financing (including syndication of state and federal historic tax credits) of approximately 90,000 square foot multi-use office and retail project in Norfolk, Virginia with a transaction value of \$20,000,000+
- Represented real estate developer and manager in connection with disposition of a portfolio of multi-family apartment projects, consisting of approximately 250 units located throughout Tidewater, Virginia, with an aggregate transaction value of approximately \$24,000,000, including defeasance of a CMBS loan with a transaction value of approximately \$9,300,000
- Represented institutional investor in connection with making mezzanine loans in the aggregate amount of \$5,300,000 as financing for acquisition of an approximately 500 unit portfolio of multi-family apartment projects
- Represented real estate investor group in connection with acquisition and financing of various office projects, consisting of five separate office buildings with an aggregate transaction value of approximately \$22,800,000, including approximately \$18,000,000 of financing
- Represented institutional investor in connection with structuring joint venture for acquisition and operation of approximately 800,000 square foot office tower in Manhattan, New York as part of an approximately \$760,000,000 acquisition

REPRESENTATIVE MATTERS (CONT.)

- Represented concrete contractor in connection with the sale of substantially all of its assets to strategic buyer, with a transaction value of approximately \$75,000,000
- Represented real estate developer in connection with structuring joint ventures for development of multiple medical office buildings in Tidewater, Virginia, with an aggregate transaction value of approximately \$18,000,000
- Represented real estate developer in connection with re-development of a historic warehouse located in Norfolk, Virginia into 50+ market apartments and syndication of state and federal historic tax credits generated thereby, which produced approximately \$13,900,000 in qualified rehabilitation expenditures
- Represented private equity fund in connection with acquisition of multiple portfolios of heating and air conditioning installation, service and repair franchises, with an aggregate transaction value of approximately \$6,500,000
- Represented real estate developer in connection with the syndication of state and federal historic tax credits to be generated by the development of a historic school building located in Norfolk, Virginia into approximately 30,000 square feet of manufacturing and retail space and is expected to produce approximately \$5,500,000 qualified rehabilitation expenditures
- Represented an historic church located in Norfolk, Virginia in connection with the syndication of state historic tax credits generated by a phased historic rehabilitation incurring approximately \$10,200,000 of qualified rehabilitation expenditures
- Represented an historic church located in Norfolk, Virginia in connection with the syndication of state historic tax credits generated by an historic rehabilitation incurring approximately \$5,800,000 of qualified rehabilitation expenditures

RECOGNITION AND HONORS

- Virginia Rising Stars, *Virginia Super Lawyers*, 2023
- LEAD757, Class of 2022
- Top Lawyers; *CoVaBIZ Magazine*, 2023
- Virginia's Legal Elite; *Virginia Business Magazine*, 2019-2022
- *Best Lawyers in America*; "Ones to Watch," 2022-2023

ASSOCIATIONS

- Virginia Bar Association; Business Law Section Council, Young Lawyer Representative
- Washington and Lee University Alumni Association; Board of Directors, 2017-2021
- Cape Henry Collegiate School Alumni Association; Board of Directors
- Norfolk-Portsmouth Bar Association
- Hampton Roads Association for Commercial Real Estate
- Phi Kappa Psi Virginia Beta House Corporation; Board Member
- SMILE, Inc.; Board of Directors

ADMISSIONS

- Virginia, 2016

EDUCATION

- Washington & Lee University; B.S., 2012
- Washington & Lee School of Law; J.D., *cum laude*, 2016

PRESS AND PUBLICATION

- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 4 Named as Rising Stars
- 44 Kaufman & Canoles Attorneys named as Top Lawyers 2023 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers In America*© 2023, 4 Named "Lawyer of the Year" and 8 Named "Ones To Watch"
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year" and 8 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020