



David M. Delpierre
Member

T (757) 624.3231
F (888) 360.9092
dmdelpierre@kaufcan.com

David is the Co-Chairman of the firm's Mergers, Acquisitions & Strategic Alliances Practice Group. His commercial law practice includes corporate law, entity formation, mergers and acquisitions, joint ventures, strategic alliances, banking and finance, supply and distribution arrangements, private equity, contract negotiation and intellectual property matters. David has extensive experience in structuring and negotiating commercial real estate transactions, including joint ventures, real estate related private equity fund formation, preferred equity and mezzanine loan investments (including Freddie Mac and Fannie Mae financed transactions) and investments in real estate mortgage securizations. David also has experience in securities, corporate tax matters and sports and entertainment.

PRACTICE AREAS

- Mergers, Acquisitions and Strategic Alliances
- Real Estate Strategies
- Commercial

REPRESENTATIVE MATTERS

- Since 2004, has served as corporate counsel to an international commercial real estate company with a current portfolio exceeding \$20 Billion; primary counsel with respect to all entity formation, including REIT transactions, capital formation and financings associated with acquisitions; preferred equity and mezzanine loan transactions
- Since 1994, has represented a Fortune 500 company in numerous acquisitions, both public and private, divestitures and joint ventures, both domestically and overseas
- Represented US client in the forest products industry in the acquisition of a public company in Quebec, Canada
- Served as counsel to a consortium of Southeastern, Virginia cities in three separate bids to secure a professional sports franchise for the region
- Represents an industrial minerals company and assisted them in the roll-up and ultimate divestiture of various industrial mineral operations
- Served as counsel to several private equity firms in both fund formation and in portfolio investment transactions
- Serves as counsel to a variety of national and international manufacturing and distribution companies

RECOGNITION AND HONORS

- *Best Lawyers in America*, 2004–2023
- Top Lawyers; *CoVaBIZ*, 2022-2023
- Virginia Super Lawyers; *Law & Politics*, 2011-2012
- Virginia's Legal Elite; *Virginia Business Magazine*, 2004, 2009, 2012-2013, 2015-2017, 2019-2022
- AV® Rated; Martindale-Hubbell

ASSOCIATIONS

- Virginia Bar Association; Liaison to ABA Young Lawyers Division American Bar Association; former officer of Law Student Division, member of Executive Committee of Young Lawyers Division and National Chairperson of Competitions Committee
- Virginia Arts Festival; Past President
- Physicians for Peace; Board of Directors

ADMISSIONS

- Virginia, 1985

EDUCATION

- University of Virginia; B.A. with distinction, 1981
- Washington and Lee University School of Law; J.D., 1985

PRESS AND PUBLICATION

- 44 Kaufman & Canoles Attorneys named as Top Lawyers 2023 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2023, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2020 and 3 Named Lawyers of the Year
- 43 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2019 and 8 Named Lawyers of the Year
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- 44 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2015
- 42 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2016
- 42 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2015
- 42 Kaufman & Canoles Attorneys Named to *Best Lawyers in America*© 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 41 Kaufman & Canoles Attorneys Named to *Best Lawyers in America*© 2013
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- 40 K&C Attorneys Named *Best Lawyers in America*© 2012
- 36 K&C Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- 36 K&C Attorneys Named to *Best Lawyers in America*© 2011
- 39 K&C Attorneys Named *Virginia Business Magazine's* Legal Elite 2009