



**James L. Windsor**  
Member

T (757) 873.6308  
F (888) 360.9092  
jlwindsor@kaufcan.com

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Jim has over 38 years of experience in a broad range of counseling, negotiation, mediation, and civil litigation focused on real estate, title insurance, mechanic's liens/construction, local government, legal malpractice defense, and creditor's rights.

Jim is an AV® Preeminent rated lawyer by Martindale-Hubbell, a dedicated, zealous, and strong advocate for his clients, and is the Chairman of the firm's Real Estate Claims & Title Insurance Solutions Group. He has been selected by peers and recognized by *Best Lawyers in America* from 2018-2024 in the area of Real Estate, and in Litigation- Construction in 2023, and has received many recognitions and honors including being listed in *Virginia Business Magazine*, *CoVaBiz Magazine*, and Virginia Super Lawyers. Jim also received the Distinguished Service Award from the Virginia Land Title Association.

In addition, Jim is currently working with a team of K&C lawyers representing numerous Virginia localities with respect to claims against pharmaceutical manufacturers, distributors and others connected with the opioid addiction epidemic, as a continuation of his long track record of representation of local governments in the Commonwealth of Virginia.

Jim has maintained a very active litigation practice involving primarily real estate and construction matters for over 38 years and has been involved in numerous reported or published cases, some of which are attached hereto.

## PRACTICE AREAS

- Real Estate Claims & Title Insurance
  - Easements/access issues, equitable subrogation, wire fraud and seller imposter issues, defalcations, lien priority disputes, defending/voiding judgments, ownership and title issues, adverse possession, riparian/water rights, estate and trust issues regarding real estate, enjoining foreclosures, statutory automatic subordination of deeds of trusts, mechanic's liens, boundary line issues, partition actions, possibility of reverters and other future interests, missing interests, defective legal descriptions, curing real estate title issues, title insurance coverage issues, recoupment, and related matters
- Civil Litigation
- Local Government
- Mechanic's Liens & Construction
- Creditor's Rights
- Legal Malpractice Defense
- Commercial & Banking
- Government & Municipal

## RECOGNITION AND HONORS

- Traver Award; Real Property Section of the Virginia State Bar, 2024
- Top Lawyer; *CoVaBIZ*, 2017-2024
- *Best Lawyers in America*, Litigation-Construction, 2022-2024
- *Best Lawyers in America*, Real Estate, 2018-2024
- Virginia Super Lawyers, Real Estate; *Law & Politics*, 2006, 2010-2018, 2020-2024
- Virginia's Legal Elite, Construction Law; *Virginia Business Magazine*, 2007-2014, 2016-2023
- Top Rated Lawyer in Litigation; *The American Lawyer & Corporate Counsel Magazine*, 2022
- Top Rated Lawyer in Insurance Law; *The American Lawyer & Corporate Counsel Magazine*, 2013, 2018-2019
- Top Rated Lawyer in Construction Law; *The American Lawyer & Corporate Counsel Magazine*, 2018
- Top Rated Lawyer in Litigation Law; *The American Lawyer & Corporate Counsel Magazine*, 2018
- Distinguished Service Award; Virginia Land Title Association, 2015-2016
- Virginia's Legal Elite, Real Estate and Construction Law; *Virginia Business Magazine*, 2003-2004

## ASSOCIATIONS

- Phi Delta Phi; President, 1984-1985
- Moot Court Board, 1984-1985
- AV® Preeminent; Martindale-Hubbell
- The Order of Barristers
- Virginia State Bar
- Virginia State Bar; Board of Governors, Young Lawyers Conference, 1991-1994
- Virginia State Bar; 7th Circuit Representative, Young Lawyers Conference, 1989-1991
- Virginia State Bar; Board of Governors, Construction Law and Public Contracts Section, 1998-2001
- Virginia State Bar; Co-Chair, Real Estate Programs Committee, 2023-present
- Virginia Land Title Association
- Virginia Beach Bar Association
- Christopher Newport University, School of Business and Economics; Dean's Advisory Board, 1989-1990
- The Salvation Army of the Virginia Peninsula; Advisory Board, 1989-2000
- Coliseum Hampton Rotary Club, 1988-1996; Board of Directors, 1988-1990
- Peninsula Rotary Club, 1996-1998
- Leadership Institute of the Virginia Peninsula, 1991
- United Way of the Virginia Peninsula; Fund Raising Campaign Chairman, Newport News Attorneys' Division, 1993
- United Way of the Virginia Peninsula; Fund Raising Campaign Chairman, Peninsula Attorneys' Division, 1994
- Leadership Institute of the Virginia Peninsula; Program Chairman, State Government Day, 1994-1997
- Future of Hampton Roads, Inc.; Board of Directors, 1994-1997
- Virginia Peninsula Economic Development Council; Board of Directors, 1994-1997
- Virginia Peninsula Chamber of Commerce; Board of Directors, 1997-1999

## ADMISSIONS

- Virginia

## EDUCATION

- James Madison University; B.S., *cum laude*, 1982
- University of Richmond School of Law; J.D., 1985

## PRESS

- 15 Kaufman & Canoles Attorneys Named as Super Lawyers and 5 Named as Virginia Rising Stars 2024
- 36 Kaufman & Canoles Attorneys named as Top Lawyers 2024 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2023
- 54 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2024, 6 Named "Lawyer of the Year," and 10 Named "Ones to Watch"
- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 4 Named as Rising Stars
- 44 Kaufman & Canoles Attorneys named as Top Lawyers 2023 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers In America*© 2023, 4 Named "Lawyer of the Year" and 8 Named "Ones To Watch"

## PRESS (CONT.)

- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in Virginia Super Lawyers & Rising Stars 2022
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 19 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in Virginia Super Lawyers & Rising Stars 2021
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2020 and 3 "Named Lawyer of the Year"
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyer of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2018

## PUBLICATIONS

- Virginia Supplement to Modern Real Estate Practice (co-authored), Longman Financial Institute, Inc., Chicago, Ill. (1989)
- Perfection and Enforcement of a Mechanic's Lien in Virginia: A Defense Lawyer's Perspective, 25 U. Rich. L. Rev. 291, 1991
- Caveat Emptor vs. Fraud, The Virginia Realtor, pp. 15-16, Jan.-Feb.-Mar. (1991)
- "Acceleration" "Assignment of Rents," The Ins and Outs of Foreclosure in the 90's, Virginia Law Foundation, 1991
- Personal Liability Under Virginia Code § 43-11: An Underutilized Remedy, VSB Litigation News, Vol. 10, No. 2, Winter 1994
- Virginia Title Insurance Claims Manual; (co-authored), 2001
- "Mechanic's Lien" chapter in Enforcement of Liens and Judgments in Virginia, Virginia Continuing Legal Education, 1999-2021 (22 years)
- "Equitable Subrogation in Virginia;" Virginia Land Title Association Examiner, 2001
- "Mechanic's Lien" chapter in Debt Collection for Virginia Lawyers – A Systematic Approach; Virginia Continuing Legal Education, 2002-2021 (19 years)
- "Record No. 060713, Jan. 12, 2007 – (undue influence), Supreme Court of Virginia: Bailey v. Turnbow," VLTA Examiner, 2007
- "Mechanic's Lien" chapter in Virginia Construction Law Deskbook; Virginia Continuing Legal Education, 2008-2021 (13 years)
- "27th Annual Real Estate Seminar: Virginia's Real Estate Case Law," The Fee Simple, co-authored, May 2009
- "28th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2010
- "29th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2011
- "31st Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2013
- "33rd Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2015
- "34th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2016
- "Buying Distressed Property: When is a Deal Not a Deal?," The Fee Simple, co-authored, May 2009
- "Court Clarifies Coverage for Mechanics' Liens Arising from Failed Construction Projects," ALTA Title Law Quarterly, Third Quarter 2015
- Virginia Title Insurance Client Alert - Strict Construction of Instruments of Conveyance for Easements, Wavell v. Lengel, July 2021

## PUBLICATIONS (CONT.)

- “Legal Access to Private Cemeteries in Virginia” (co-authored). VLTA Examiner magazine, December 2022.
- Summary of Decisions (1985-2024) (see attached)

## SEMINARS AND PRESENTATIONS

### Title Insurance, Real Estate, Malpractice and Creditors’ Rights

- VSB Real Property Section, Advanced Real Estate Seminar – “Successful Strategies to Resolve Virginia Real Estate Title Defects: The Tools in The Toolbox and A-Z: 26 “Title Tips”, 2024
- Video co-presenter for VSB Real Property Section – The Living Library Project – Chapter Three – Easements, 2024
- In-house seminar for Fidelity National Financial – “Successful Strategies for Resolving Real Estate Title Defects”, 2023
- In-house seminar for Fidelity National Title Group, Jacksonville, FL - “Successful Strategies for Resolving Real Estate Title Defects”, 2019
- In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - “Successful Strategies for Resolving Real Estate Title Defects”, 2019
- In-house seminar for First American Title Insurance Company, Berwyn, PA - “Successful Strategies for Resolving Real Estate Title Defects”, 2019
- In-house seminar for Stewart Title Guaranty Company, Waltham, MA - “Successful Strategies for Resolving Real Estate Title Defects”, 2019
- In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - “Successful Strategies for Resolving Real Estate Title Defects”, 2019
- Virginia Land Title Association Regional Meeting, Virginia Beach, VA – “Successful Strategies for Resolving Real Estate Title Defects”, 2018
- Conestoga Title Insurance program, Fairfax, VA – “Successful Strategies for Resolving Real Estate Title Defects”, 2018
- In-house seminar for Old Republic National Title Insurance Company, Tampa, FL - “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- In-house seminar for Fidelity National Title Group, Jacksonville, Vienna, VA - “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- Fidelity National Title Group event at The Main, Norfolk, VA – “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- In-house seminar for Fidelity National Title Group, Jacksonville, FL - “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - “Successful Strategies for Resolving Real Estate Title Defects”, 2017
- Virginia Land Title Association Annual Convention, Williamsburg, VA - “Resolving Title Defects”, 2015
- In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- In-house seminar for First American Title Insurance Company, King of Prussia, PA - “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- In-house seminar for Fidelity National Title Group, Jacksonville, FL - “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- Conestoga Title program, Fairfax, VA - “Successful Strategies for Resolving Real Estate Title Defects”, 2015
- In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- Fidelity National Title Insurance Company 2015 Central Virginia Fall Seminar, Glen Allen, Virginia – “Successful strategies to Avoid Real Estate Title Defects and What To Do If They Occur”, 2015
- Old Republic National Title Insurance Company in-house seminar, Tampa, FL – “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- Specialized Title Services in-house seminar, Highlands Ranch, CO – “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2015
- First American Title Insurance Company in-house seminar, King of Prussia, PA – “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2014

## SEMINARS AND PRESENTATIONS (CONT.)

### Title Insurance, Real Estate, Malpractice and Creditors' Rights (CONT.)

- Old Republic National Title Insurance Company in-house seminar, Wayne, PA – “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2014
- ALPS CLE – “Successful Strategies to Avoid Real Estate Title Defects and What To Do if They Occur”, 2014
- Fidelity National Title Group in-house seminar, Jacksonville, FL – “Successful Strategies for Resolving Real Estate Title Defects” and “Trends in Claims: Owner’s and Lender’s Policy”, 2014
- Fidelity National Law Group in house seminar, Vienna, VA – “Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators”, 2013
- Middle Peninsula Bar Association – “Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators”, 2013
- Virginia CLE - 123rd Annual Meeting of the VBA – “Title Insurance Litigation Issues and Practice”, 2013
- BridgeTrust Title Group in-house seminar, Virginia Beach, VA – “Trends in Claims”, 2012
- Investors Title Insurance Company in-house seminar, Chapel Hill, NC – “There Has Been A Defalcation! Now What?,” “Anatomy of a Title Insurance Policy,” and “Forgery and Fraud - Selected Issues”, 2012
- Fidelity National Title Group, Inc. in-house seminar, Jacksonville, FL – “There Has Been A Defalcation! Now What?,” “Anatomy of a Title Insurance Policy,” and “Forgery and Fraud - Selected Issues”, 2012
- Eastern Shore Bar Association – “Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators”, 2012
- ABA - TIPS Spring CLE and Leadership Forum, Miami, FL – “There Has Been A Defalcation. Now What?”, 2011
- Virginia CLE – 29th Annual Real Estate Practice Seminar: “Case Law Updates”, 2011
- Virginia CLE – 15th Annual Advanced Real Estate Seminar: “Easements: Practical Tips for the Advanced Real Estate Lawyer”, 2011
- VLTA Title Examination Symposium: “The Title Insurance Policy: Mistakes, Claims and Solutions”, 2010
- “Virginia Title Insurance Claims” and “Effective Recoupment Strategies” in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2010
- “Virginia Title Insurance Claims: Effective Recoupment Strategies” in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2010
- “Effective Strategies for Title Clearance in Virginia” in-house seminar for Fidelity National Title Group, Inc., Dallas, TX, 2010
- Lawyers Title Insurance Corporation Fall Seminar - “Anatomy of a Title Insurance Policy,” Virginia Beach, VA, 2009
- Lawyers Title Insurance Corporation Fall Seminar - “Anatomy of a Title Insurance Policy,” Richmond, VA, 2009
- “Virginia Title Insurance Claims” in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2009
- “Virginia Title Insurance Claims” in-house seminar for Investors Title Insurance Company, Chapel Hill, NC, 2009
- Virginia CLE – 27th Annual Real Estate Practice Seminar: “Case Law Updates,” 2009
- “Virginia Title Insurance Claims” in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2009
- “Virginia Title Insurance Claims” in-house seminar for Fidelity National Title Group, Inc., Irvine, CA, 2009
- “Virginia Title Insurance Claims” in-house seminar for Old Republic National Title Insurance Company, Wayne, PA, 2009
- Virginia CLE Webcast: “Title Issues in Buying Distress Property – Title Defects 101,” 2009
- Virginia State Bar Winter Meeting – Real Estate Section: “Real Estate and Title Litigation Issues and Strategies,” 2009
- “Closing Issues: Title Objections and Solutions,” sponsored by Fidelity National Title Insurance Company, 2007
- “Curing Title Defects,” sponsored by NBI, Inc., 2007
- “Resolving Real Estate Title Defects,” sponsored by NBI, Inc., 2007
- “How to Obtain Good Title in Real Estate Transactions,” sponsored by NBI, Inc., 2007
- “Real Estate Law: Advanced Issues and Answers,” sponsored by NBI, Inc., 2007
- Virginia State bar Association Summer Meeting – Real Estate Section: “Anatomy of a Title Insurance Policy,” 2007
- “Fundamentals of Real Estate Closings in Virginia” sponsored by Lorman Education Services – “Title Insurance and Title Issues in Virginia” and “Closing Issues – Title Objections and Solutions, Selected Issues,” 2006
- “Fundamentals of Real Estate Closings in Virginia” sponsored by Lorman Education Services – “Title Insurance and Title Issues in Virginia” and “Closing Issues – Title Objections and Solutions, Selected Issues,” 2005
- “Troubleshooting Title and Title Insurance Problems – “Anatomy of a Title Insurance Policy,” sponsored by NBI, Inc., 2006

## SEMINARS AND PRESENTATIONS (CONT.)

### Title Insurance, Real Estate, Malpractice and Creditors' Rights (CONT.)

- Virginia Land Title Association 2006 Annual Convention – “Recent Legislative Developments and Case Law Updates”
- Virginia Land Title Association 2005 Annual Convention – “Recent Legislative Developments and Case Law Updates”
- Virginia Land Title Association 2003 Annual Meeting – “Case Law Updates”
- Virginia Land Title Association 2000 Annual Meeting – “Recent Developments in Title Insurance Law in Virginia,” “There Has Been a Defalcation – Now What?”
- Virginia Land Title Association 1998 Annual Meeting – “Mechanic’s Lien Agent Law: Update 1998, The ‘Insuring Provisions,’ Recent Case Law Developments Involving Titles and Title Insurance”
- Virginia Land Title Association 1996 Annual Meeting – “Perfection and Enforcement of a Mechanic’s Lien: A Defense Lawyer’s Perspective and Title Insurance Issues”
- 9th Annual Advanced Real Estate Seminar sponsored by the Real Property Section of the Virginia State Bar – “Resolving Title Disputes: Part I – Remedies and Judicial Tools For the Real Estate Practitioner and Title Insurance in Virginia: Annotated (Selected Issues),” 2005
- 21st Annual Real Estate Practice Seminar sponsored by the Real Property Section of the Virginia State Bar - Easement Issues: “Easements,” 2003
- American Association of Residential Mortgage Regulators – Mortgage Regulator Fraud School, “Title Insurance and Real Estate Fraud,” 2001
- Chicago Title Insurance Company seminar - “Curing Title Defects” and “There Has Been a Defalcation! Now What?”, 2006
- “Curing Title Defects,” “Transferring Title to Real Estate,” sponsored by HalfMoon, L.L.C., 2001
- “Curing Title Defects,” “Transferring Title to Real Estate,” sponsored by HalfMoon, L.L.C., 2002
- “Practical Real Estate Title Skills in Virginia – Liens on Real Property, sponsored by HalfMoon, L.L.C., 2004
- Fidelity National Title Insurance Company of New York Fall Seminar and Workshop – “Easements,” 2003
- “Virginia Title Insurance Claims” annual seminar for regional claims officers of Chicago Title Insurance Company/ Fidelity National Title Insurance Company, 1998, 1999, 2000
- LandAmerica Central Virginia Agency Spring Seminar - “There Has Been a Defalcation! Now What?” and “Curing Title Defects,” 2006
- Title insurance and mechanic’s liens seminar sponsored by Fidelity National Title Insurance Company and York Title, 2003
- Title insurance and mechanic’s liens seminar sponsored by Old Republic National Title Insurance Company, 2002
- Title insurance and defalcation seminar sponsored by First American Title Insurance Company, 2002
- “Recent Developments in Title and Title Insurance Law in Virginia” seminar sponsored by Lawyers Title Insurance Corporation, 2000
- “Section 43-11” and “Joint Check Agreements,” sponsored by National Association of Credit Management, 2007
- “Section 43-11” and “Joint Check Agreements,” sponsored by National Association of Credit Management, 2006
- “Revenge of the Dirt Lawyers II” seminar sponsored by the Richmond Bar Association, 2000
- “Avoiding Legal Malpractice Claims and Ethical Complaints in Commercial Real Estate and Business Law,” seminar sponsored by The Virginia Insurance Reciprocal
- Read Commercial Properties, Inc. – “Dual Agency”
- Goodman Segar Hogan Commercial Real Estate Company – “Dual Agency”
- Kaufman & Canoles, P.C., in-house seminars regarding title examination
- City of Portsmouth/Treasurers’ Association of Virginia – “Delinquent Tax Sale Process”, 2006
- City of Suffolk/Treasurers’ Association of Virginia – “Delinquent Real Estate Tax Sales”
- Kiwanis Club of Smithfield – “Delinquent Tax Collection”

### Construction and Mechanic’s Liens

- Virginia State Bar 39th Annual Construction and Public Contracts Law Seminar – “Advanced Mechanic’s Lien Trial Issues”, 2018
- Virginia State Bar 36th Annual Construction and Public Contracts Law Seminar – “Advanced Mechanic’s Lien Trial Issues”, 2015
- Virginia State Bar 33rd Annual Construction and Public Contracts Law Seminar – “Recent Cases and Legislation and Complex Mechanic’s Lien Issues”, 2012

## SEMINARS AND PRESENTATIONS (CONT.)

### Construction and Mechanic's Liens (CONT.)

- Virginia CLE – “Nuts and Bolts Introduction to Virginia’s Mechanic’s Lien Law”, 2011
- “Virginia Mechanic’s Lien Claims” – in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2010
- Hampton Roads Utility and Heavy Contractors – “How to Get Paid”, 2010
- Virginia CLE Webcast – “Successful Strategies With Virginia’s Mechanic’s Lien Law”, 2010
- “Virginia Mechanic’s Lien Claims” – in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2009
- Virginia CLE – “Mechanic’s Liens: Practical Tools for Investigating, Perfecting and Enforcing”, 2007
- Virginia CLE – “Everything You Need to Know About Mechanic’s Liens”, 2007
- Virginia CLE - “Debt Collection 101: Keys to a Successful and Profitable Practice” – “Mechanic’s Liens”, 2006
- “Construction Lien Law in Virginia,” sponsored by Lorman Education Services – “Mechanic’s Liens in Virginia: Selected Issues”, 2004
- Virginia Land Title Association Title Agents” Seminar: Mechanic’s Lien Law and Title Insurance Underwriting - “Mechanic’s Liens in Virginia: Selected Issues”, 2004
- Mechanic’s Lien Law in Virginia sponsored by Virginia CLE, 2003
- 19th Annual Virginia CLE Fundamentals Course - “Enforcement of Liens and Judgments in Virginia”, 2003
- 7th Annual Advanced Real Estate Practice Seminar sponsored by the Real Property Section of the Virginia State Bar – “Mechanic’s Liens: Selected Issues for Real Estate Lawyers”, 2003
- “Virginia Construction Law: “How to Get Paid, Perfection and Enforcement of a Mechanic’s Lien in Virginia”, sponsored by Lorman Education Services, 1999–2002
- Debt Collection for Virginia Lawyers: A Systematic Approach, sponsored by Virginia CLE – “Mechanic’s Liens”, 2003
- 26th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar – Mechanic’s Liens: “Real Estate and Title Insurance Aspects”
- 23rd Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar – Mechanic’s Liens: “Frequently Raised Issues and Creative Strategies”
- 18th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar – Advanced Workshop on Mechanic’s Liens: “An Inventory of the Arsenal”
- 16th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar - Mechanic’s Liens: “An Inventory of the Arsenal”
- 55th Annual Meeting of the Litigation Section of the Virginia State Bar – “Perfection and Enforcement of a Mechanic’s Lien in Virginia: A Defense Lawyer’s Perspective”
- Virginia Association of Roofing Contractors Annual Meeting – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Hampton Roads Utility and Heavy Contractors – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Pioneer Title Insurance Company (Peninsula Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Electrical Contractors Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Goodman & Company, CPAs (construction and related issues seminar) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Chicago Title Insurance Company (Norfolk Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Chicago Title Insurance Company (Peninsula Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Housing & Builders Association: “Effective Collection of Debts Under Virginia Law”
- Newport News Legal Secretaries Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Legal Assistants – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Homebuilders Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Mortgage Bankers Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Remodelers Council – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Virginia CLE (Virginia State Bar) (1996) – “Selected Hot Issues in Virginia Mechanic’s Lien Law”
- Old Republic National Title Insurance Company – “Perfection and Enforcement of a Mechanic’s Lien and Title Insurance Issues”