



James L. Windsor
Member

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Jim has over 37 years of experience in real estate, title insurance and civil litigation and is an AV® Preeminent rated lawyer by Martindale-Hubbell. He is a dedicated, zealous and strong advocate for his clients. He is the Chairman of the firm's Real Estate Claims & Title Insurance Solutions Group and his practice includes a broad range of counseling, negotiation, mediation and civil litigation, with an emphasis on real estate, title insurance, mechanic's liens/construction, local government, legal malpractice defense and creditor's rights. He has been selected by peers and recognized by Best Lawyers in America from 2018-2022 in the area of Real Estate, and in Litigation-Construction in 2022. In addition, Jim is currently working with a team of K&C lawyers representing numerous Virginia localities with respect to claims against pharmaceutical manufacturers, distributors and others connected with the opioid addiction epidemic, as a continuation of his long track record of representation of local governments in the Commonwealth of Virginia.

PRACTICE AREAS

- Real Estate Claims & Title Insurance
 - Easements/access issues, lien priority disputes, judgments, ownership and title, adverse possession, riparian/water rights, estate and trust issues regarding real estate, missing interests, curing real estate title issues, defalcations, title insurance coverage issues, recoupment, and related matters
- Civil Litigation
- Local Government
- Mechanic's Liens & Construction
- Creditor's Rights
- Legal Malpractice Defense
- Commercial & Banking
- Government & Municipal

RECOGNITION AND HONORS

- AV® Preeminent; Martindale-Hubbell
- Top Rated Lawyer in Litigation; *The American Lawyer & Corporate Counsel Magazine*, 2022
- Top Rated Lawyer in Construction Law; *The American Lawyer & Corporate Counsel Magazine*, 2018
- *Best Lawyers in America*, Real Estate, 2018-2023
- *Best Lawyers in America*, Litigation-Construction, 2022-2023
- Virginia Super Lawyers, Real Estate; *Law & Politics*, 2006, 2010-2018, 2020-2022
- Top Lawyer; *CoVaBIZ*, 2017-2022
- Virginia's Legal Elite, Construction Law; *Virginia Business Magazine*, 2007-2014, 2016-2022
- Distinguished Service Award; Virginia Land Title Association, 2015-2016
- Top Rated Lawyer in Insurance Law; *The American Lawyer & Corporate Counsel Magazine*, 2013, 2018-2019
- Top Rated Lawyer in Litigation Law; *The American Lawyer & Corporate Counsel Magazine*, 2018
- Virginia's Legal Elite, Real Estate and Construction Law; *Virginia Business Magazine*, 2003-2004
- Phi Delta Phi; President, 1984
- Moot Court Board, 1984-1985
- The Order of Barristers

ASSOCIATIONS

- Virginia State Bar; Board of Governors, Young Lawyers Conference, 1991-1994
- Virginia State Bar; 7th Circuit Representative, Young Lawyers Conference, 1989-1991
- Virginia State Bar; Board of Governors, Construction Law and Public Contracts Section, 1998–2001
- Virginia State Bar
- Virginia Land Title Association
- Virginia Beach Bar Association
- Christopher Newport University, School of Business and Economics; Dean's Advisory Board, 1989–1990
- The Salvation Army of the Virginia Peninsula; Advisory Board, 1989–2000
- Coliseum Hampton Rotary Club, 1988-1996; Board of Directors, 1988-1990
- Peninsula Rotary Club, 1996-1998
- Leadership Institute of the Virginia Peninsula, 1991
- United Way of the Virginia Peninsula; Fund Raising Campaign Chairman, Newport News Attorneys' Division, 1993
- United Way of the Virginia Peninsula; Fund Raising Campaign Chairman, Peninsula Attorneys' Division, 1994
- Leadership Institute of the Virginia Peninsula; Program Chairman, State Government Day, 1994-1997
- Future of Hampton Roads, Inc.; Board of Directors, 1994–1997
- Virginia Peninsula Economic Development Council; Board of Directors, 1994–1997
- Virginia Peninsula Chamber of Commerce; Board of Directors, 1997–1999
- Sarah Bonwell Hudgins Foundation; Board of Trustees, 2005–2008

ADMISSIONS

- Virginia

EDUCATION

- James Madison University; B.S., *cum laude*, 1982
- University of Richmond School of Law; J.D., 1985

PRESS AND PUBLICATION

- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers In America*© 2023, 4 Named "Lawyer of the Year" and 8 Named "Ones To Watch"
- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2022*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- Virginia Title Insurance Client Alert - Strict Construction of Instruments of Conveyance for Easements, *Wavell v. Lengel*, July 2021
- 19 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2021*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2020 and 3 "Named Lawyer of the Year"
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 43 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2019 and 8 Named Lawyer of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2018

PRESS AND PUBLICATION (CONT.)

- Virginia Supplement to Modern Real Estate Practice, Longman Financial Institute, Inc., Chicago, Ill. (1989)
- Perfection and Enforcement of a Mechanic's Lien in Virginia: A Defense Lawyer's Perspective, 25 U. Rich. L. Rev. 291, 1991
- *Caveat Emptor vs. Fraud*, The Virginia Realtor, pp. 15-16, Jan.-Feb.-Mar. (1991)
- "Acceleration" "Assignment of Rents," The Ins and Outs of Foreclosure in the 90's, Virginia Law Foundation, 1991
- Personal Liability Under Virginia Code § 43-11: An Underutilized Remedy, VSB Litigation News, Vol. 10, No. 2, Winter 1994
- Virginia Title Insurance Claims Manual; co-authored, 2001
- "Mechanic's Lien" chapter in Enforcement of Liens and Judgments in Virginia, Virginia Continuing Legal Education, 1999-2021
- "Equitable Subrogation in Virginia;" Virginia Land Title Association Examiner, 2001
- "Mechanic's Lien" chapter in Debt Collection for Virginia Lawyers – A Systematic Approach; Virginia Continuing Legal Education, 2002-2021
- "Record No. 060713, Jan. 12, 2007 – (undue influence), Virginia Supreme Court: *Bailey v. Turnbow*," VLTA Examiner, 2007
- "Mechanic's Lien" chapter in Virginia Construction Law Deskbook; Virginia Continuing Legal Education, 2008-2021
- "27th Annual Real Estate Seminar: Virginia's Real Estate Case Law," The Fee Simple, co-authored, May 2009
- "Buying Distressed Property: When is a Deal Not a Deal?," The Fee Simple, co-authored, May 2009
- "28th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2010
- "29th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2011
- "31st Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2013
- "Court Clarifies Coverage for Mechanics' Liens Arising from Failed Construction Projects," ALTA Title Law Quarterly, Third Quarter 2015
- "33rd Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2015
- "34th Annual Real Estate Seminar: Virginia's Real Estate Case Law", The Fee Simple, co-authored, May 2016

SEMINARS AND PRESENTATIONS

- Title Insurance, Real Estate, Malpractice and Creditors' Rights
 - In-house seminar for Fidelity National Title Group, Jacksonville, FL - "Successful Strategies for Resolving Real Estate Title Defects" 2019
 - In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - "Successful Strategies for Resolving Real Estate Title Defects" 2019
 - In-house seminar for First American Title Insurance Company, Berwyn, PA - "Successful Strategies for Resolving Real Estate Title Defects" 2019
 - In-house seminar for Stewart Title Guaranty Company, Waltham, MA - "Successful Strategies for Resolving Real Estate Title Defects" 2019
 - In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - "Successful Strategies for Resolving Real Estate Title Defects" 2019
 - Virginia Land Title Association Regional Meeting, Virginia Beach, VA – "Successful Strategies for Resolving Real Estate Title Defects" 2018
 - Conestoga Title Insurance program, Fairfax, VA – "Successful Strategies for Resolving Real Estate Title Defects" 2018
 - Chicago Title Insurance Company Spring Agency Seminar, Christopher Newport University, Newport News, VA
 - "You Can't Get There From Here: Easements and Access Under Virginia Law" 2018
 - Chicago Title Insurance Company Fall Agency Seminar, Charlottesville, VA – "You Can't Get There From Here: Easements and Access Under Virginia Law" 2018
 - In-house seminar for Fidelity National Title Group, Jacksonville, FL - "Successful Strategies for Resolving Real Estate Title Defects" 2017
 - In-house seminar for Old Republic National Title Insurance Company, Tampa, FL - "Successful Strategies for Resolving Real Estate Title Defects" 2017
 - In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - "Successful Strategies for Resolving Real Estate Title Defects" 2017

SEMINARS AND PRESENTATIONS (CONT.)

- In-house seminar for Fidelity National Title Group, Jacksonville, Vienna, VA - "Successful Strategies for Resolving Real Estate Title Defects" 2017
- Fidelity National Title Group event at The Main, Norfolk, VA - "Successful Strategies for Resolving Real Estate Title Defects" 2017
- In-house seminar for Fidelity National Title Group, Jacksonville, FL - "Successful Strategies for Resolving Real Estate Title Defects" 2017
- In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - "Successful Strategies for Resolving Real Estate Title Defects" 2017
- Virginia Land Title Association Annual Convention, Williamsburg, VA - "Resolving Title Defects" 2015
- In-house seminar for Old Republic National Title Insurance Company, Wayne, PA - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
- In-house seminar for First American Title Insurance Company, King of Prussia, PA - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
- In-house seminar for Fidelity National Title Group, Jacksonville, FL - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
- Conestoga Title program, Fairfax, VA - "Successful Strategies for Resolving Real Estate Title Defects" 2015
- In-house seminar for Investors Title Insurance Company, Chapel Hill, NC - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
- Fidelity National Title Insurance Company 2015 Central Virginia Fall Seminar, Glen Allen, Virginia - "Successful Strategies to Avoid Real Estate Title Defects and What To Do If They Occur" 2015
- Old Republic National Title Insurance Company in-house seminar, Tampa, FL - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
- Title Insurance, Real Estate, Malpractice and Creditors' Rights (Cont.)
 - Specialized Title Services in-house seminar, Highlands Ranch, CO - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2015
 - First American Title Insurance Company in-house seminar, King of Prussia, PA - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2014
 - Old Republic National Title Insurance Company in-house seminar, Wayne, PA - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2014
 - ALPS CLE - "Successful Strategies to Avoid Real Estate Title Defects and What To Do if They Occur" 2014
 - Fidelity National Title Group in-house seminar, Jacksonville, FL - "Successful Strategies for Resolving Real Estate Title Defects" and "Trends in Claims: Owner's and Lender's Policy" 2014
 - Fidelity National Law Group in house seminar, Vienna, VA - "Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators" 2013
 - Middle Peninsula Bar Association - "Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators" 2013
 - Virginia CLE - 123rd Annual Meeting of the VBA - "Title Insurance Litigation Issues and Practice" 2013
 - BridgeTrust Title Group in-house seminar, Virginia Beach, VA - "Trends in Claims" 2012
 - Investors Title Insurance Company in-house seminar, Chapel Hill, NC - "There Has Been A Defalcation! Now What?," "Anatomy of a Title Insurance Policy," and "Forgery and Fraud - Selected Issues" 2012
 - Fidelity National Title Group, Inc. in-house seminar, Jacksonville, FL - "There Has Been A Defalcation! Now What?," "Anatomy of a Title Insurance Policy," and "Forgery and Fraud - Selected Issues" 2012
 - Eastern Shore Bar Association - "Resolving Real Estate Title Defects: Successful Strategies for Transactional Lawyers and Litigators" 2012
 - ABA - TIPS Spring CLE and Leadership Forum - "There Has Been A Defalcation. Now What?" 2011
 - Virginia CLE - 29th Annual Real Estate Practice Seminar: "Case Law Updates," 2011
 - Virginia CLE - 15th Annual Advanced Real Estate Seminar: "Easements: Practical Tips for the Advanced Real Estate Lawyer," 2011
 - VLTA Title Examination Symposium: "The Title Insurance Policy: Mistakes, Claims and Solutions," 2010
 - "Virginia Title Insurance Claims" and "Effective Recoupment Strategies" in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2010
 - "Virginia Title Insurance Claims: Effective Recoupment Strategies" in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2010

SEMINARS AND PRESENTATIONS (CONT.)

- "Effective Strategies for Title Clearance in Virginia" in-house seminar for Fidelity National Title Group, Inc., Dallas, TX, 2010
- Lawyers Title Insurance Corporation Fall Seminar - "Anatomy of a Title Insurance Policy," Virginia Beach, VA, 2009
- Lawyers Title Insurance Corporation Fall Seminar - "Anatomy of a Title Insurance Policy," Richmond, VA, 2009
- "Virginia Title Insurance Claims" in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2009
- "Virginia Title Insurance Claims" in-house seminar for Investors Title Insurance Company, Chapel Hill, NC, 2009
- Virginia CLE – 27th Annual Real Estate Practice Seminar: "Case Law Updates," 2009
- "Virginia Title Insurance Claims" in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2009
- "Virginia Title Insurance Claims" in-house seminar for Fidelity National Title Group, Inc., Irvine, CA, 2009
- "Virginia Title Insurance Claims" in-house seminar for Old Republic National Title Insurance Company, Wayne, PA 2009
- Virginia CLE Webcast: "Title Issues in Buying Distress Property – Title Defects 101," 2009
- Virginia State Bar Winter Meeting – Real Estate Section: "Real Estate and Title Litigation Issues and Strategies," 2009
- "Closing Issues: Title Objections and Solutions," sponsored by Fidelity National Title Insurance Company, 2007
- "Curing Title Defects," sponsored by NBI, Inc., 2007
- "Resolving Real Estate Title Defects," sponsored by NBI, Inc., 2007
- "How to Obtain Good Title in Real Estate Transactions," sponsored by NBI, Inc., 2007
- "Real Estate Law: Advanced Issues and Answers," sponsored by NBI, Inc., 2007
- Virginia State bar Association Summer Meeting – Real Estate Section: "Anatomy of a Title Insurance Policy," 2007
- "Fundamentals of Real Estate Closings in Virginia" sponsored by Lorman Education Services – "Title Insurance and Title Issues in Virginia" and "Closing Issues – Title Objections and Solutions, Selected Issues," 2006
- Title Insurance, Real Estate, Malpractice and Creditors' Rights (Cont.)
 - "Fundamentals of Real Estate Closings in Virginia" sponsored by Lorman Education Services – "Title Insurance and Title Issues in Virginia" and "Closing Issues – Title Objections and Solutions, Selected Issues," 2005
 - "Troubleshooting Title and Title Insurance Problems – "Anatomy of a Title Insurance Policy," sponsored by NBI, Inc., 2006
 - Virginia Land Title Association 2006 Annual Convention – "Recent Legislative Developments and Case Law Updates"
 - Virginia Land Title Association 2005 Annual Convention – "Recent Legislative Developments and Case Law Updates"
 - Virginia Land Title Association 2003 Annual Meeting – "Case Law Updates"
 - Virginia Land Title Association 2000 Annual Meeting – "Recent Developments in Title Insurance Law in Virginia," "There Has Been a Defalcation – Now What?"
 - Virginia Land Title Association 1998 Annual Meeting – "Mechanic's Lien Agent Law: Update 1998, The 'Insuring Provisions,' Recent Case Law Developments Involving Titles and Title Insurance"
 - Virginia Land Title Association 1996 Annual Meeting – "Perfection and Enforcement of a Mechanic's Lien: A Defense Lawyer's Perspective and Title Insurance Issues"
 - 9th Annual Advanced Real Estate Seminar sponsored by the Real Property Section of the Virginia State Bar – "Resolving Title Disputes: Part I – Remedies and Judicial Tools For the Real Estate Practitioner and Title Insurance in Virginia: Annotated (Selected Issues)," 2005
 - 21st Annual Real Estate Practice Seminar sponsored by the Real Property Section of the Virginia State Bar - Easement Issues: "Easements," 2003
 - American Association of Residential Mortgage Regulators – Mortgage Regulator Fraud School, "Title Insurance and Real Estate Fraud," 2001
 - Chicago Title Insurance Company seminar - "Curing Title Defects" and "There Has Been a Defalcation! Now What?," 2006
 - "Curing Title Defects," "Transferring Title to Real Estate," sponsored by HalfMoon, L.L.C., 2001
 - "Curing Title Defects," "Transferring Title to Real Estate," sponsored by HalfMoon, L.L.C., 2002
 - "Practical Real Estate Title Skills in Virginia – Liens on Real Property, sponsored by HalfMoon, L.L.C., 2004
 - Fidelity National Title Insurance Company of New York Fall Seminar and Workshop – "Easements," 2003
 - "Virginia Title Insurance Claims" annual seminar for regional claims officers of Chicago Title Insurance Company/Fidelity National Title Insurance Company, 1998, 1999, 2000

SEMINARS AND PRESENTATIONS (CONT.)

- LandAmerica Central Virginia Agency Spring Seminar - "There Has Been a Defalcation! Now What?" and "Curing Title Defects," 2006
- Title insurance and mechanic's liens seminar sponsored by Fidelity National Title Insurance Company and York Title, 2003
- Title insurance and mechanic's liens seminar sponsored by Old Republic National Title Insurance Company, 2002
- Title insurance and defalcation seminar sponsored by First American Title Insurance Company, 2002
- "Recent Developments in Title and Title Insurance Law in Virginia" seminar sponsored by Lawyers Title Insurance Corporation, 2000
- "Section 43-11" and "Joint Check Agreements," sponsored by National Association of Credit Management, 2007
- "Section 43-11" and "Joint Check Agreements," sponsored by National Association of Credit Management, 2006
- "Revenge of the Dirt Lawyers II" seminar sponsored by the Richmond Bar Association, 2000
- "Avoiding Legal Malpractice Claims and Ethical Complaints in Commercial Real Estate and Business Law," seminar sponsored by The Virginia Insurance Reciprocal
- Read Commercial Properties, Inc. - "Dual Agency"
- Goodman Segar Hogan Commercial Real Estate Company - "Dual Agency"
- Kaufman & Canoles, P.C., in-house seminars regarding title examination
- City of Portsmouth/Treasurers' Association of Virginia - "Delinquent Tax Sale Process," 2006
- City of Suffolk/Treasurers' Association of Virginia - "Delinquent Real Estate Tax Sales"
- Kiwanis Club of Smithfield - "Delinquent Tax Collection"
- Construction and Mechanic's Liens
 - Virginia State Bar 39th Annual Construction and Public Contracts Law Seminar - "Advanced Mechanic's Lien Trial Issues," 2018
 - Virginia State Bar 36th Annual Construction and Public Contracts Law Seminar - "Advanced Mechanic's Lien Trial Issues," 2015
 - Virginia State Bar 33rd Annual Construction and Public Contracts Law Seminar - "Recent Cases and Legislation and Complex Mechanic's Lien Issues," 2012
 - Virginia CLE - "Nuts and Bolts Introduction to Virginia's Mechanic's Lien Law," 2011
 - "Virginia Mechanic's Lien Claims" - in-house seminar for Fidelity National Title Group, Inc., Omaha, NE, 2010
 - Hampton Roads Utility and Heavy Contractors - "How to Get Paid," 2010
 - Virginia CLE Webcast - "Successful Strategies With Virginia's Mechanic's Lien Law," 2010
 - "Virginia Mechanic's Lien Claims" - in-house seminar for Fidelity National Title Group, Inc., Jacksonville, FL, 2009
 - Virginia CLE - "Mechanic's Liens: Practical Tools for Investigating, Perfecting and Enforcing," 2007
 - Virginia CLE - "Everything You Need to Know About Mechanic's Liens," 2007
 - Virginia CLE - "Debt Collection 101: Keys to a Successful and Profitable Practice" - "Mechanic's Liens," 2006
 - "Construction Lien Law in Virginia," sponsored by Lorman Education Services - "Mechanic's Liens in Virginia: Selected Issues," 2004
 - Virginia Land Title Association Title Agents' Seminar: Mechanic's Lien Law and Title Insurance Underwriting - "Mechanic's Liens in Virginia: Selected Issues," 2004
 - Mechanic's Lien Law in Virginia sponsored by Virginia CLE, 2003
 - 19th Annual Virginia CLE Fundamentals Course - "Enforcement of Liens and Judgments in Virginia," 2003
 - 7th Annual Advanced Real Estate Practice Seminar sponsored by the Real Property Section of the Virginia State Bar - "Mechanic's Liens: Selected Issues for Real Estate Lawyers," 2003
 - "Virginia Construction Law: "How to Get Paid, Perfection and Enforcement of a Mechanic's Lien in Virginia," sponsored by Lorman Education Services, 1999-2002
 - Debt Collection for Virginia Lawyers: A Systematic Approach, sponsored by Virginia CLE - "Mechanic's Liens," 2003
 - 26th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar - Mechanic's Liens: "Real Estate and Title Insurance Aspects"
 - 23rd Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar - Mechanic's Liens: "Frequently Raised Issues and Creative Strategies"

SEMINARS AND PRESENTATIONS (CONT.)

- 18th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar – Advanced Workshop on Mechanic’s Liens: “An Inventory of the Arsenal”
- 16th Annual Meeting of the Construction Law and Public Contracts Section of the Virginia State Bar - Mechanic’s Liens: “An Inventory of the Arsenal”
- 55th Annual Meeting of the Litigation Section of the Virginia State Bar – “Perfection and Enforcement of a Mechanic’s Lien in Virginia: A Defense Lawyer’s Perspective”
- Virginia Association of Roofing Contractors Annual Meeting – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Hampton Roads Utility and Heavy Contractors – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Pioneer Title Insurance Company (Peninsula Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Electrical Contractors Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Goodman & Company, CPAs (construction and related issues seminar) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Chicago Title Insurance Company (Norfolk Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Chicago Title Insurance Company (Peninsula Office) – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Housing & Builders Association: “Effective Collection of Debts Under Virginia Law”
- Newport News Legal Secretaries Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Legal Assistants – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Homebuilders Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Mortgage Bankers Association – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Peninsula Remodelers Council – “Perfection and Enforcement of a Mechanic’s Lien in Virginia”
- Virginia CLE (Virginia State Bar) (1996) – “Selected Hot Issues in Virginia Mechanic’s Lien Law”
- Old Republic National Title Insurance Company – “Perfection and Enforcement of a Mechanic’s Lien and Title Insurance Issues”