



**Jeffrey L. Marks**  
Member

T (757) 491.4045  
F (888) 360.9092  
jlmarks@kaufcan.com

Jeff is a member of the firm's Virginia Beach office where his practice focuses on complex commercial disputes, with particular experience in creditors' rights and bankruptcy matters. He represents all types of creditors, lenders, vendors and other claimants in bankruptcy, commercial litigation and creditors' rights matters. In addition to appearing on behalf of the firm's clients at all levels of the state and federal courts, he provides representation to creditors, debtors and trustees in all types of bankruptcy cases across the country. He handles all types of commercial and bankruptcy litigation and negotiates settlements and workouts on behalf of lenders, borrowers and creditors.

Jeff was appointed to serve on the Virginia State Bar Disciplinary Board and is a member of, and previously held leadership positions in, the Virginia Beach Bar Association (Immediate Past-President) and the Tidewater Bankruptcy Bar (Past-President). He currently serves on the Board of Directors for TowneBank (City of Virginia Beach), the Virginia Beach Neptune Festival and the City of Virginia Beach Library Foundation. He is a former chairman of the Wetlands Board for the City of Virginia Beach and the 2nd District Disciplinary Committee for the Virginia State Bar. Jeff is a member of the Virginia Society of Certified Public Accountants and has been named to Virginia Business Magazine's Legal Elite and Virginia Super Lawyers 2015.

### PRACTICE AREAS

- Bankruptcy, Creditors' Rights & Business Restructuring
- Litigation
- Real Estate Claims & Title Insurance Solutions

### REPRESENTATIVE MATTERS

- Represented lenders and creditors in the United States Bankruptcy Court for the Eastern District of Virginia, Western District of Virginia, Eastern and Western Districts of North Carolina and District of Maryland
- Tried cases in state courts across the Commonwealth of Virginia involving commercial litigation, creditors' rights and general litigation matters
- Analyzed and litigated cases involving title, land-use and other real estate issues in state courts across the Commonwealth of Virginia
- Acted as counsel to chapter 11 and 7 bankruptcy trustees
- Served as local counsel for litigation matters in the United States District Court for the Eastern District and Western District of Virginia
- Pursued claims on behalf of Fortune 50 asset-based lending institution against borrowers in the automotive, marine and consumer goods industries
- Represented several automotive finance companies and other lenders
- Pursued settlements and work-outs in cases involving loans and commercial disputes
- Represented commercial landlords and shopping centers in unlawful detainers actions against tenants

## RECOGNITION AND HONORS

- Best Lawyers in America, 2018-2020
- Virginia Super Lawyers; *Law & Politics*, 2012-2019
- Virginia's Legal Elite; *Virginia Business* magazine, 2012-2019
- Top Lawyers; *CoVaBIZ* magazine, 2019-2020
- Bar Service Award; Virginia Beach Bar Association, 2009
- Virginia's Rising Stars; *Law & Politics*, 2007
- Chairman; Second Disciplinary Committee, Virginia State Bar
- Law Clerk; Honorable Stephen C. St. John, United States Bankruptcy Court for the Eastern District of Virginia, 1996–1997
- *William & Mary Law Review*, 1994–1996

## ASSOCIATIONS

- Virginia Bar Association
- Virginia State Bar
- Virginia Beach Bar Association; Immediate Past-President
- Tidewater Bankruptcy Bar Association; Past-President
- Unified Virginia Chiropractic Association
- TowneBank; Virginia Beach Board of Directors
- Virginia Society of Certified Public Accountants
- City of Virginia Beach Wetlands Board; former Chairman
- The l'Anson-Hoffman American Inn of Court
- Beach Leadership Counsel; President
- Virginia Beach Vision; Board Member
- Risk Management Association, Hampton Roads Chapter

## EDUCATION

- Washington & Lee University; B.S., 1987
- College of William & Mary Law School; J.D., 1996

## PRESS AND PUBLICATION

- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ* Magazine
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyer of the Year
- 48 Kaufman & Canoles Attorneys Named *Virginia Business* Magazine's Legal Elite 2019
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named *Virginia Business* Magazine's Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ* Magazine
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyers of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- Kaufman & Canoles Names Jeffrey L. Marks Managing Director of Virginia Beach Office
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2016
- 32 K&C Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2015
- 32 K&C Attorneys Named as Super Lawyers 2015 and 7 Named as Rising Stars 2015
- 45 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2014
- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2013
- 29 K&C Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- 55 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine's Legal Elite 2012
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- Kaufman & Canoles Announces New Partners (2007)
- 10 Kaufman & Canoles Attorneys Named in Virginia Rising Stars 2007
- Authored Receivership as a means of Satisfying Obligations Due a Creditor, Enforcement of Liens and Judgments in Virginia (4th Ed. 2000)