



Jeffrey L. Marks
Member

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Jeff, a former law clerk in the Bankruptcy Court for the Eastern District of Virginia, is a member of the firm's Virginia Beach office where his practice focuses on complex commercial disputes, with particular experience in creditors' rights and bankruptcy matters. He represents all types of creditors, lenders, vendors and other claimants in bankruptcy, commercial litigation and creditors' rights matters. In addition to appearing on behalf of the firm's clients at all levels of the state and federal courts, he provides representation to creditors, debtors and trustees in all types of bankruptcy cases across the country. He handles all types of commercial and bankruptcy litigation and negotiates settlements and workouts on behalf of lenders, borrowers and creditors.

Prior to law school, Jeff was licensed Certified Public Accountant with the international accounting firm BDO. Jeff practiced in the audit and tax areas. Jeff has been named to Virginia Business Magazine's Legal Elite, Virginia Super Lawyers, and top lawyers for Coastal Virginia Magazine. Jeff is a Past-President of the Virginia Beach Bar Association and the Tidewater Bankruptcy Bar and a former board member of the Virginia State Bar Disciplinary Board. He currently serves on the Board of Directors for TowneBank (City of Virginia Beach) and the Virginia Beach Neptune Festival, and he is the current president of the Cox High School Girls Lacrosse Team. He is a former chairman of the Wetlands Board for the City of Virginia Beach and the 2nd District Disciplinary Committee for the Virginia State Bar. Jeff was a member of the AICPA and Virginia Society of Certified Public Accountants.

PRACTICE AREAS

- Bankruptcy, Creditors' Rights & Business Restructuring
- Litigation
- Real Estate Claims & Title Insurance Solutions

REPRESENTATIVE MATTERS

- Represented lenders and creditors in the United States Bankruptcy Court for the Eastern District of Virginia, Western District of Virginia, Eastern and Western Districts of North Carolina and District of Maryland
- Tried cases in state courts across the Commonwealth of Virginia involving commercial litigation, creditors' rights and general litigation matters
- Analyzed and litigated cases involving title, land-use and other real estate issues in state courts across the Commonwealth of Virginia
- Acted as counsel to chapter 11 and 7 bankruptcy trustees
- Served as local counsel for litigation matters in the United States District Court for the Eastern District and Western District of Virginia
- Pursued claims on behalf of Fortune 50 asset-based lending institution against borrowers in the automotive, marine and consumer goods industries

REPRESENTATIVE MATTERS (CONT.)

- Represented several automotive finance companies and other lenders
- Pursued settlements and work-outs in cases involving loans and commercial disputes
- Represented commercial landlords and shopping centers in unlawful detainers actions against tenants

RECOGNITION AND HONORS

- *Best Lawyers in America*, 2018-2023
- Top Lawyers; *CoVaBIZ Magazine*, 2019-2023
- Virginia Super Lawyers; *Law & Politics*, 2012-2022
- Virginia's Legal Elite; *Virginia Business Magazine*, 2012-2022
- Bar Service Award; Virginia Beach Bar Association, 2009
- Virginia's Rising Stars; *Law & Politics*, 2007
- Chairman; Second Disciplinary Committee, Virginia State Bar
- Law Clerk; Honorable Stephen C. St. John, United States Bankruptcy Court for the Eastern District of Virginia, 1996–1997
- *William & Mary Law Review*, 1994–1996

ASSOCIATIONS

- Virginia Bar Association
- Virginia State Bar
- Virginia Beach Bar Association; Immediate Past-President
- Tidewater Bankruptcy Bar Association; Past-President
- Unified Virginia Chiropractic Association
- TowneBank; Virginia Beach Board of Directors
- Virginia Society of Certified Public Accountants
- City of Virginia Beach Wetlands Board; former Chairman
- The I'Anson-Hoffman American Inn of Court
- Beach Leadership Counsel; President
- Virginia Beach Vision; Board Member
- Risk Management Association, Hampton Roads Chapter

ADMISSIONS

- Virginia

EDUCATION

- Washington & Lee University; B.S., 1987
- College of William & Mary Law School; J.D., 1996

PRESS AND PUBLICATION

- 44 Kaufman & Canoles Attorneys named as Top Lawyers 2023 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2023, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2022*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 19 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2021*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"

PRESS AND PUBLICATION (CONT.)

- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ* Magazine
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2020 and 3 Named “Lawyer of the Year”
- 48 Kaufman & Canoles Attorneys Named *Virginia Business* Magazine’s Legal Elite 2019
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named *Virginia Business* Magazine’s Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ* Magazine
- 43 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2019 and 8 Named “Lawyer of the Year”
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- Kaufman & Canoles Names Jeffrey L. Marks Managing Director of Virginia Beach Office
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2016
- 32 K&C Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2015
- 32 K&C Attorneys Named as Super Lawyers 2015 and 7 Named as Rising Stars 2015
- 45 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2014
- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2013
- 29 K&C Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- 55 Kaufman & Canoles Attorneys Named to *Virginia Business* Magazine’s Legal Elite 2012
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- Kaufman & Canoles Announces New Partners (2007)
- 10 Kaufman & Canoles Attorneys Named in Virginia Rising Stars 2007
- Authored Receivership as a means of Satisfying Obligations Due a Creditor, Enforcement of Liens and Judgments in Virginia (4th Ed. 2000)
- Authored and presented several CLE outlines and presentations to attorneys and clients regarding creditors’ rights and bankruptcy matters