

Jeffrey M. Stedfast Member T (757) 624.3242 F (888) 360.9092 jmstedfast@kaufcan.com

Jeff is a member of the firm's Real Estate Strategies and Lender Representation Practice Group. His real estate practice includes acquisitions, sales, lender representation, borrower representation and residential, retail and office development.

## PRACTICE AREAS

- Lender Representation
- Real Estate Strategies

#### REPRESENTATIVE MATTERS

- Represented lender in \$80 million office building construction loan/mini perm in Downtown Norfolk, Virginia
- Represented borrower/developer in initial phase of an office park consisting of three office buildings focused on the modeling and simulation industry in Suffolk, Virginia
- Represented borrower/developer of 50 acre mixed use development in Williamsburg, Virginia, consisting of retail, apartment, condominium and office components
- Represented borrower/developer in urban apartment and private garage project in Norfolk, Virginia

# **RECOGNITION AND HONORS**

- Best Lawyers in America, 2011-2021
- Best Lawyers in America; Norfolk Real Estate Lawyer of the Year, 2016-2017
- Virginia's Legal Elite; Virginia Business Magazine, 2008-2020
- Virginia Super Lawyers; Law & Politics, 2010-2012, 2014-2020
- Top Lawyers; CoVaBIZ, 2017-2020
- Law Clerk to the Honorable Walter E. Hoffman, Senior District Judge, Norfolk Division of the Eastern Division of the United States District Court
- Omicron Delta Kappa
- Phi Beta Kappa

#### **EDUCATION**

- Hampden-Sydney College; B.A., 1983
- University of Virginia School of Law; J.D., 1986

## PRESS AND PUBLICATION

- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in CoVaBIZ Magazine

# PRESS AND PUBLICATION (CONT.)

- 48 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyers of the Year
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in CoVaBIZ Magazine
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyers of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in CoVaBIZ Magazine
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2017 Lawyers of the Year
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2015
- 6 Kaufman & Canoles Attorneys Named Best Lawyers 2016 Lawyers of the Year
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2015
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers, 7 Named as Rising Stars 2015
- 45 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2014
- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2014
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 41 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2013
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2011
- 40 K&C Attorneys Named "Best Lawyers in America" 2012
- 36 K&C Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- 39 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2010
- 36 K&C Attorneys Named to Best Lawyers in America 2011
- 31 K&C Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 39 K&C Attorneys Named Virginia Business Magazine's Legal Elite 2009
- 36 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2008