KAUFMAN & CANOLES

attorneys at law



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Jeff is a member of the firm's Real Estate Strategies and Lender Representation Practice Group. His real estate practice includes acquisitions, sales, lender representation, borrower representation and residential, retail and office development.

PRACTICE AREAS

- Lender Representation
- Real Estate Strategies

REPRESENTATIVE MATTERS

- Represented lender in \$80 million office building construction loan/mini perm in Downtown Norfolk, Virginia
- Represented borrower/developer in initial phase of an office park consisting of three office buildings focused
 on the modeling and simulation industry in Suffolk, Virginia
- Represented borrower/developer of 50 acre mixed use development in Williamsburg, Virginia, consisting of retail, apartment, condominium and office components
- Represented borrower/developer in urban apartment and private garage project in Norfolk, Virginia

RECOGNITION AND HONORS

- Best Lawyers in America, 2011-2021
- Best Lawyers in America; Norfolk Real Estate Lawyer of the Year, 2016-2017
- Virginia's Legal Elite; Virginia Business Magazine, 2008-2020
- Virginia Super Lawyers; Law & Politics, 2010-2012, 2014-2020
- Top Lawyers; CoVaBIZ, 2017-2021
- Law Clerk to the Honorable Walter E. Hoffman, Senior District Judge, Norfolk Division of the Eastern Division
 of the United States District Court
- Omicron Delta Kappa
- Phi Beta Kappa

ADMISSIONS

Virginia

EDUCATION

- Hampden-Sydney College; B.A., 1983
- University of Virginia School of Law; J.D., 1986

PRESS AND PUBLICATION

- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2020

PRESS AND PUBLICATION (CONT.)

- 46 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2021 and 5 Named "Lawyer of the Year" and 7 Named
 "Ones to Watch"
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in CoVaBIZ Magazine
- 48 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyers of the Year
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in CoVaBIZ Magazine
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyers of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in CoVaBIZ Magazine
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2017 Lawyers of the Year
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2015
- 6 Kaufman & Canoles Attorneys Named Best Lawyers 2016 Lawyers of the Year
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2015
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers, 7 Named as Rising Stars 2015
- 45 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2014
- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2014
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 41 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2013
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2011
- 40 K&C Attorneys Named "Best Lawyers in America" 2012
- 36 K&C Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- 39 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2010
- 36 K&C Attorneys Named to Best Lawyers in America 2011
- 31 K&C Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 39 K&C Attorneys Named Virginia Business Magazine's Legal Elite 2009
- 36 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2008