



**L. Scott Seymour**  
Member

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Scott represents private equity sponsors, medical practices, private and public companies on a broad range of commercial transactions and tax matters. Scott's practice includes advising sponsors, physicians and medical practices, investors and companies on merger and acquisition transactions, corporate governance, senior, second lien and mezzanine credit facilities, preferred equity investments, and capital restructurings. In addition to his commercial practice, Scott also represents local government boards, commissions and authorities in governance and transactional matters. Scott is Chair of the firm's Business Taxation Group, Co-Chair of the Mergers, Acquisitions and Strategic Alliances Practice Group, and Co-Chair of the Private Equity Industry Team.

**PRACTICE AREAS**

- Mergers, Acquisitions & Strategic Alliances
- Commercial
- Business Taxation
- Health Care
- Government & Municipal

**INDUSTRIES**

- Private Equity
- Manufacturing & Distribution
- Real Estate
- Health Care

**REPRESENTATIVE MATTERS**

Private Equity and Manufacturing Industries

- Represented private health-food supplement manufacturer in sale to publicly traded wellness and lifestyle company
- Represented healthcare enterprise software developer in sale to private equity sponsor
- Represented IT support and infrastructure provider in sale to strategic buyer
- Represented registered investment advisory business in sale to private equity-backed strategic buyer
- Represented private equity sponsor and management investors in sale of multi-state waste collection, disposal and recycling business in restructuring and sale to public corporation. Our services included pre-sale restructuring of target company group, negotiation and documentation of sale transaction, successful early termination of HSR review, joint negotiation with buyer of representation and warranty insurance policy, assisting the seller with the preparation of sale disclosure documents, closing and resolution of post-closing true-ups and escrow releases
- Represented private equity-owned manufacturer in equity recapitalization and new senior credit facility
- Represented propane wholesale and retail distribution company in sale to strategic partner

## REPRESENTATIVE MATTERS (CONT.)

### Private Equity and Manufacturing Industries (Cont.)

- Represented private equity fund sponsor in connection with fund formation and portfolio company investments
- Represented multiple private equity sponsored portfolio companies in connection with strategic acquisitions/divestitures and securing operating credit facilities
- Represented borrower in forbearance negotiation and restructuring of senior and mezzanine credit facilities
- Served as in-house and, subsequently outside, general counsel to national business process outsourcing and document management organization, responsible for the organization's legal functions and compliance, including those associated with ongoing operations, syndicated credit facilities and merger and acquisition activities
- Represented privately-held national business process outsourcing and document management organization in strategic sale to publicly traded competitor
- Represented national building product manufacturer in buy-out of joint venture partner
- Represented Workflow Management, Inc. and its affiliates in connection with its sale pursuant to Section 363 of the Bankruptcy Code
- Represented national building product manufacturer in divestiture of operating divisions in sale pursuant to Section 363 of the Bankruptcy Code
- Represented automotive OEM in acquisition of manufacturing line operations as a part of vertical integration strategy
- Represented automotive OEM in manufacturing and product development joint venture arrangements as well as global sourcing and supply contracts and technology licensing
- Represented national building products manufacturer and supplier in numerous acquisition and divestiture transactions as well as joint venture, supply and sourcing arrangements
- Represented specialty software design and sale business in strategic sale to international public company

### Health Care

- Represented gastroenterology practice in sale and integration with private equity back national medical group
- Represented clinically integrated women's health groups in sale and integration with private equity backed national medical group
- Represented founding members in formation of multispecialty MSO
- Represented oral and maxillofacial surgeons in merger of practices
- Represented general surgery practice in sale of practice to regional health system
- Represented multi-location dental practice in sale to DSO
- Represented radiology practice in sale to regional health system
- Represented ophthalmologist in sale to national practice
- Represented multi-location ophthalmology practice in acquisition of new practices
- Represented healthcare enterprise software developer in sale to private equity sponsored strategic purchaser
- Represented multi-specialty physician organization in numerous commercial transactions

### Real Estate Industry

- Represented private real estate venture sponsors in contribution to public and private REITs
- Represented private investor group in equity recapitalization of under-performing office building portfolio
- Represented national real estate-focused private equity fund in debt work-out and equity recapitalization of multifamily residential project
- Represented sponsor of market-rate apartment conversion of certified historic structure in formation and closing of joint venture to utilize Federal and Virginia Historic Tax Credits
- Represented non-profit in joint venture agreement with Virginia Historic Rehabilitation Tax Credit investor
- Represented national real estate-focused private equity fund sponsor in multiple acquisition and divestiture transactions, minority investments and mezzanine and preferred equity financing arrangements involving commercial office projects and multifamily residential real estate projects
- Representation of managing partners in financing of multifamily residential real estate project
- Representation of real estate investment partnerships in restructuring and governance matters
- Represented regional petroleum logistics services provider in strategic acquisition by public company

## RECOGNITION AND HONORS

- Top Lawyers; *CoVaBIZ Magazine*, 2017-2024
- *Best Lawyers in America*, 2021-2024
- Virginia's Legal Elite; *Virginia Business Magazine*, 2019-2023
- Law Review; University of Richmond

## ASSOCIATIONS

- Economic Development Authority for the City of Hampton, Virginia
- Eastern Virginia Regional Industrial Facility Authority

## ADMISSIONS

- Virginia

## EDUCATION

- Christopher Newport University; B.S., Accounting
- University of Richmond School of Law; J.D., *cum laude*
- New York University School of Law; APC in Taxation

## PRESS AND PUBLICATION

- 36 Kaufman & Canoles Attorneys named as Top Lawyers 2024 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2023
- 54 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2024, 6 Named "Lawyer of the Year," and 10 Named "Ones to Watch"
- 44 Kaufman & Canoles Attorneys named as Top Lawyers 2023 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2023, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America*© 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- Manufacturing & Distribution Client Alert - May 2016
- Kaufman & Canoles Forms Manufacturing & Distribution Team