



Terence Murphy
Member

T (757) 624.3139
F (888) 360.9092
tmurphy@kaufcan.com

Terry is Chairman of the firm's Government Contracts & Construction Practice Group and a member of the Litigation Section. His practice includes contract drafting, negotiation and counseling and dispute resolution in state and federal courts, Boards of Contract Appeals, the Government Accountability Office and in arbitration and mediation. He has experience on a variety of public and private projects including bridges, tunnels, hospitals, prisons, arenas, power generation facilities, ship repair and construction, airports, parking garages, manufacturing plants, senior living facilities and schools.

PRACTICE AREAS

- Government Contracts & Construction
- Government & Municipal
- Litigation

REPRESENTATIVE MATTERS

- Represented design-builder as project counsel on \$2 billion public-private bridge-tunnel project
- Represented protestor in Government Accountability Office protest of \$300 million Navy ship repair contract
- Represented awardee in Government Accountability Office protest of \$132 million Military Sealift Command contract for command, control, communications and computer support
- Represented major supplier on nuclear power plant projects including subcontract drafting/negotiation and dispute resolution
- Represented contractor before Armed Services Board of Contract Appeals on claims regarding construction of secure communication facility at Air Force base
- Represented contractor before Civilian Board of Contract Appeals on claims regarding \$100 million NASA laboratory project
- Represented contractor in state court action against owner regarding construction of City courthouse
- Represented owner on differing site conditions claim at City museum against contractor, architect and owner's insurance carrier
- Represented quality control subcontractor in federal district court action by general contractor's surety involving blasting and painting project
- Represented contractors in small business size protests before Small Business Administration and federal district court
- Represented public bodies and contractors in local and state bid protests
- Represented contractors on claims and litigation on Virginia Department of Transportation projects
- Draft and negotiate construction and design contracts on various commercial projects

RECOGNITION AND HONORS

- America's Leading Business Lawyers; Chambers USA; Construction Law, 2022
- AV® Rated; Martindale-Hubbell
- Best Lawyers in America, 2005-2022
- Norfolk Litigation - Construction Lawyer of the Year; Best Lawyers in America, 2011, 2013, 2015, 2018
- Virginia Super Lawyers; *Law & Politics*, 2006-2021

RECOGNITION AND HONORS (CONT.)

- Virginia's Legal Elite; *Virginia Business Magazine*, 2004, 2007-2021
- Top Lawyers; *CoVaBIZ*, 2017-2022
- Law Clerk; Judge Walter E. Hoffman, U.S. District Court, Eastern District of Virginia, 1981-1982

ASSOCIATIONS

- Virginia State Bar; Former Chairman, Board of Governors of the Construction and Public Contract Law Section
- Virginia Bar Association; Past Member, Executive Committee of the Construction and Public Contract Law Section
- American Bar Association, Forum on the Construction Industry; Public Contract Law Section
- Tidewater Association of Service Contractors; Past President
- Tidewater Government/Industry Council; At-Large Industry Representative
- Virginia Ship Repair Association; Former Member of Board of Directors
- Associated General Contractors of Virginia
- Associated Builders & Contractors of Virginia, Inc.
- Professional Services Council; Member

ADMISSIONS

- Virginia

EDUCATION

- State University of New York College at Cortland; B.A., *magna cum laude*, 1978
- University of Virginia School of Law; J.D., 1981

PRESS AND PUBLICATION

- Kaufman & Canoles Named to 2022 Chambers USA: America's Leading Lawyers for Business
- 17 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2022*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2022 in *CoVaBIZ Magazine*
- 52 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named *Best Lawyers in America*© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- Kaufman & Canoles Named to 2021 Chambers USA: America's Leading Lawyers for Business
- 19 Kaufman & Canoles Attorneys Named as Super Lawyers & 3 Named as Rising Stars in *Virginia Super Lawyers & Rising Stars 2021*
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2020 and 4 Named as Rising Stars 2020
- Government & Municipal Law Client Alert, March 2020 - Accepting Bids and Proposals During COVID-19
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2020 and 3 Named Lawyers of the Year
- Government Contracts Client Alert, January 2019, Change in Small Business Size Calculation—Not So Fast
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 43 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2019 and 8 Named Lawyers of the Year
- Government Contracts Client Alert, October 2018, New Rules Issued Revamping Veteran-Owned and Service-Disabled Veteran-Owned Small Business Eligibility
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2017
- 6 Kaufman & Canoles Attorneys Named *Best Lawyers' 2018* Lawyer of the Year
- 46 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2018

PRESS AND PUBLICATION (CONT.)

- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 40 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2017
- Government Contracts Small Business Set-Aside Programs, presented on June 28, 2016
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2015
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- Quoted in *Inside Business* article titled "Past performance questionnaires discussed at local SBA", April 3, 2015
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2014 and 7 Named as Rising Stars 2015
- 10 Kaufman & Canoles Attorneys Named Best Lawyers 2015 Lawyers of the Year
- 42 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2015
- 45 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2014
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 42 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2014
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- Create a Winning Team: How to Negotiate a Successful Subcontract
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2013 Lawyers of the Year
- 41 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2013
- 40 Kaufman & Canoles Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- Get on the Joint Venture Train - Small Business Joint Ventures for Government Contractors
- Learn the Rules of the Federal Contracting Game for Small Business, presented at the Joint Warfighting Conference - AFCEA Hampton Roads and Tidewater Chapter Small Business Forum, May 16, 2012
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2011
- 40 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2012
- 36 Kaufman & Canoles Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- JFCOM Contractors Await Closure Details, FederalNewsRadio.com, February 22, 2011
- 39 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2010
- 4 Kaufman & Canoles Attorneys Named 2011 "Lawyers of the Year"
- 36 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2011
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 3 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Super Lawyers 2010
- 39 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2009
- 35 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2010
- 30 Attorneys Named Super Lawyers, 12 Named Rising Stars
- 3 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Super Lawyers 2009
- Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2008
- 36 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2009
- 28 Kaufman & Canoles Attorneys Named as Super Lawyers & 8 Named as Virginia Rising Stars 2008
- 34 Kaufman & Canoles Attorneys Named *Best Lawyers in America* 2008
- 20 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2007
- 30 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2007
- 34 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2007
- 28 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2006
- 32 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2006