



**Terence Murphy**  
Member

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Terry is Chairman of the firm's Government Contracts and Construction Practice Group and a member of the firm's Litigation Section. His practice includes contracts counseling and dispute resolution before state and federal courts, Boards of Contract Appeals, the Government Accountability Office and in arbitration and mediation. He has been regularly recognized by *Best Lawyers in America*, *Super Lawyers* and *Legal Elite* by *Virginia Business Magazine* who recognized him in a profile in December 2011 as the top construction lawyer in Virginia.

#### PRACTICE AREAS

- Government Contracts & Construction
- Government & Municipal
- Litigation

#### REPRESENTATIVE MATTERS

- Represented contractor in Government Accountability Office protest of \$300 million ship repair contract
- Represented general contractor in state court against owner regarding construction of \$27 million Judicial Center
- Represented owner on differing site conditions claim at City museum against contractor, architect and owner's insurance carrier
- Represented quality control subcontractor in federal district court action by general contractor's surety involving blasting and painting project
- Represented contractor before Armed Services Board of Contract Appeals on claims regarding \$15 million warehouse expansion project
- Represented contractor in small business size protest before Small Business Administration and federal district court
- Drafted and negotiated construction and design contracts for various commercial projects
- Served on statewide PPEA Working Group to review Commonwealth of Virginia PPEA Model Guidelines

#### RECOGNITION AND HONORS

- AV® Rated; Martindale-Hubbell
- Best Lawyers in America, 2005-2020
- Norfolk Litigation - Construction Lawyer of the Year; Best Lawyers in America, 2013, 2015, 2018
- Norfolk Construction Lawyer of the Year; Best Lawyers in America, 2011
- Virginia Super Lawyers; *Law & Politics*, 2006-2019
- Virginia Super Lawyers Corporate Counsel Edition; *Law & Politics*, 2009-2010
- Virginia's Legal Elite; *Virginia Business Magazine*, 2004, 2007-2019
- Top Lawyers; *CoVaBIZ*, 2017-2020
- Law Clerk; Judge Walter E. Hoffman, U.S. District Court, Eastern District of Virginia, 1981-1982

#### ASSOCIATIONS

- Professional Services Council; Member
- Virginia State Bar; Former Chairman, Board of Governors of the Construction and Public Contract Law Section

## ASSOCIATIONS (CONT.)

- Virginia Bar Association; Past Member, Executive Committee of the Construction and Public Contract Law Section
- American Bar Association, Forum on the Construction Industry; Public Contract Law Section
- Tidewater Association of Service Contractors; General Counsel, Past President
- Tidewater Government/Industry Council; Large Business Representative
- Virginia Ship Repair Association; Former Member of Board of Directors
- Associated General Contractors of Virginia
- Associated Builders & Contractors of Virginia, Inc.

## EDUCATION

- State University of New York College at Cortland; B.A., *magna cum laude*, 1978
- University of Virginia School of Law; J.D., 1981

## PRESS AND PUBLICATION

- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyers of the Year
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers 2019 and 6 Named as Rising Stars 2019
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in 2019 and 8 Named Lawyers of the Year
- 31 Kaufman & Canoles Attorneys Named as Super Lawyers 2018 and 5 Named as Rising Stars 2018
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2018 Lawyer of the Year
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2017 and 5 Named as Rising Stars 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- Government Contracts Small Business Set-Aside Programs
- Government Contracts Update - June 2016
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2016 and 4 Named as Rising Stars 2016
- 44 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2015
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- Past Performance Questionnaires Discussed at Local SBA
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers 2014 and 7 Named as Rising Stars 2015
- 10 Kaufman & Canoles Attorneys Named Best Lawyers 2015 Lawyers of the Year
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2015
- 45 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2014
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2014
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- Create a Winning Team: How to Negotiate a Successful Subcontract
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012
- 6 Kaufman & Canoles Attorneys Named Best Lawyers' 2013 Lawyers of the Year
- 41 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2013
- 40 Kaufman & Canoles Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- Get on the Joint Venture Train - Small Business Joint Ventures for Government Contractors
- Learn the Rules of the Federal Contracting Game for Small Business
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2011
- 40 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2012
- 36 Kaufman & Canoles Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- JFCOM Contractors Await Closure Details
- 39 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2010
- 4 Kaufman & Canoles Attorneys Named 2011 "Lawyers of the Year"
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2011

## PRESS AND PUBLICATION (CONT.)

- 31 Kaufman & Canoles Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- 3 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Super Lawyers 2010
- 39 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2009
- 35 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2010
- 30 Attorneys Named Super Lawyers, 12 Named Rising Stars
- 3 Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Super Lawyers 2009
- Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2008
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2009
- 28 Kaufman & Canoles Attorneys Named as Super Lawyers & 8 Named as Virginia Rising Stars 2008
- 34 Kaufman & Canoles Attorneys Named Best Lawyers in America 2008
- 20 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2007
- 30 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2007
- 34 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2007
- 28 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2006
- 32 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2006
- 31 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite
- 30 Kaufman & Canoles Attorneys Selected to Best Lawyers in America 2006