KAUFMAN & CANOLES attorneys at law



Timothy O. Trant II Member T (757) 259.3823 F (888) 360.9092 totrant@kaufcan.com

Tim's practice focuses on real estate, business, and environmental consulting. Tim's background in civil engineering offers an analytical approach and technical knowledge base that is unique in his field. In every engagement, Tim seeks to establish a clear vision of his clients' objectives and then uses his entrepreneurial experience, business acumen, and detailed knowledge of the law to help his clients develop creative, economical, and practical solutions to accomplish their objectives. As a highly effective communicator with strong interpersonal skills, Tim is able to build consensus, implement solutions, and achieve results in the most challenging of situations.

Tim's clients range from large, multi-national corporations to family businesses to individuals. His real estate practice includes: structuring acquisition entities, zoning/permitting, acquisition/development financing (including the utilization of low-income housing tax credits and tax-exempt bond financing), structuring of owner associations, construction, and leasing for commercial, single-family, multifamily, mixed-use, and industrial projects. Tim's business practice includes: formation of entities and joint ventures, contract development, regulatory compliance, acquisitions, dispositions, and general corporate governance. Tim's environmental practice includes: due diligence, liability assessment, permitting, representation before regulatory agencies, and Superfund site liability allocation.

PRACTICE AREAS

- Real Estate Strategies
- Commercial
- Environmental Law

INDUSTRIES

- Infrastructure & Transportation
- Manufacturing & Distribution

REPRESENTATIVE MATTERS

Real Estate/Land Use

- Relationship management and primary representation of a joint venture in the zoning, development, financing, and sale of a 5000 acre mixed-used Planned Unit Development
- Representation of developers in connection with acquisition of real estate, entity structuring, and financing of senior and family apartment projects utilizing LIHTC and tax-exempt bond financing
- Representation of a joint venture in its development of a 700 acre, neo-urban, mixed-use project including rezoning, environmental permitting, and property owner association planning
- Primary representation of multiple entities in a \$25 million 1031 exchange to include reinvestment due diligence and consultation on projects ranging in type from raw land to commercial office buildings and ranging in geographic location from Florida to Boston

REPRESENTATIVE MATTERS (CONT.)

Real Estate/Land Use (Cont.)

• Representation of a national developer in the due diligence, environmental permitting, transportation permitting, community development authority approval, financing, and acquisition of 230 acres for the development of a regional lifestyle (retail) center Representation of multiple groups in their rezoning, acquisition, financing, construction, and leasing of commercial projects

Business/Commercial

- Formation of new entities and joint ventures
- Representation of numerous closely held companies in connection with contract development, formation of subsidiaries, restructuring, partner/shareholder buy-ins and by-outs, acquisition and sale of assets, financing, general corporate governance, and succession planning
- Representation of regional engineering firm in acquisition of local engineering firm
- Representation of owner/operators in restaurant acquisitions
- Formation, acquisition, and sale of dental and oral surgery practices
- Formation and acquisition of financial advisory practices
- Representation of multiple parties in pursuing franchise business opportunities

Environmental

- Multiple engagements for large multi-national corporations in assessing, negotiating, and allocating liability for Superfund sites across the country
- Representation of industrial processor in connection with remediation of a chemical release and associated enforcement actions by local, state and federal agencies
- Representation of lenders and prospective purchasers in conducting environmental due diligence for real estate acquisitions

RECOGNITION AND HONORS

- Best Lawyers in America, 2021
- Virginia Rising Stars; Law & Politics, 2010-2016
- Virginia's Legal Elite; Virginia Business Magazine, 2009-2020
- Top Lawyers; CoVaBIZ, 2017-2021
- Virginia Military Institute; Institute Scholar
- Society of Cincinnati Medal
- William & Mary; Chief Justice, Law School Honor Council
- Environment Law and Policy Journal
- AV® Rated; Martindale-Hubbell

ASSOCIATIONS

- American Bar Association
- Virginia Bar Association
- American Planning Association; Member, Virginia Chapter; Member
- Newport News Bar Association
- Williamsburg Bar Association
- Urban Land Institute
- Hampton Roads Association for Commercial Real Estate
- Coastal Virginia Building Industry Association; Director

ADMISSIONS

Virginia

EDUCATION

- Virginia Military Institute; B.S., Civil Engineering, with distinction, 1998
- College of William & Mary School of Law; J.D., 2002

PRESS AND PUBLICATION

- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2021 in *CoVaBIZ Magazine*
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in CoVaBIZ Magazine
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2019
- 48 Kaufman & Canoles Attorneys Named Virginia Business Magazine's Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in CoVaBIZ Magazine
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in CoVaBIZ Magazine
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2017
- 48 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2016
- 44 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2015
 45 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2014
- 29 K&C Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2013
- 29 K&C Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- 55 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's Legal Elite 2012