



William R. Van Buren, III
President and Chairman

T (757) 624.3220
F (888) 360.9092
wrvanburen@kaufcan.com

Bill is the President and Chairman of Kaufman & Canoles. He is recognized as a leading lawyer in the areas of mergers and acquisitions, corporate and health care law and he is known for his ability to create unique solutions that facilitate rather than hinder the process. Having grown up in a family business, Bill knows first-hand the challenges of running a company. His expertise as a business advisor comes not only from his legal background but also from his personal experience.

Bill's commercial law practice includes corporate law, mergers and acquisitions, banking and finance, capital formation, contract negotiation and health care. His extensive mergers and acquisitions experience involves the full range of M&A transactions including public company mergers, private company acquisitions and dispositions, and strategic investments. In his health care practice, Bill brings together physicians and other health care providers, enabling them to compete in a constantly evolving industry. He enjoys the challenge of crafting a transaction in which everyone involved is satisfied. Because every deal is different, Bill always looks for an innovative approach.

Bill is a past President of The Virginia Bar Association and the Virginia Law Foundation, and he serves on numerous boards in the community. He earned his law degree from the University of Virginia School of Law and his undergraduate business degree from the College of William & Mary. He was inducted into the 2002 class of Fellows of The Virginia Law Foundation and has been repeatedly recognized in *Best Lawyers in America*, *Chambers USA*, *Virginia Super Lawyers*, and *Virginia Business Magazine's* Legal Elite.

PRACTICE AREAS

- Commercial
- Health Care
- Mergers, Acquisitions & Strategic Alliances
- Senior Housing and Care Team

REPRESENTATIVE MATTERS

Commercial and Mergers & Acquisitions

- Represented seller of a privately held government contractor in its sale to a public company in a transaction valued in excess of \$200,000,000
- Served as borrower counsel in \$165,000,000 high-yield debt financing
- Represented multiple buyers and sellers of major automobile dealerships, including Toyota, BMW, Chevrolet, Honda and Nissan franchises
- Served as Virginia counsel to large international hedge fund in proxy contest involving a Fortune 500 company
- Represented management team of a direct marketing company in connection with \$12,000,000 leveraged buy-out from the bankruptcy estate of its parent company and in connection with multiple follow on acquisitions and divestitures

REPRESENTATIVE MATTERS (CONT.)

Commercial and Mergers & Acquisitions (cont.)

- Counseled numerous Boards of Directors on corporate governance matters and shareholder disputes, including service as an expert witness on customary board protocols in two major Virginia cases involving shareholder oppression claims

Health Care and Senior Housing

- Facilitated and closed a number of major medical group integrations including Urology of Virginia, PLLC, Northern Virginia Urology, PLLC and New Jersey Urology, PLLC
- Coordinated the organization and financing of \$100,000,000 plus continuing care retirement community project and its subsequent \$200,000,000 financing and expansion
- Represented shareholders of a large medical group in connection with a private equity backed acquisition of non-clinical assets in a transaction valued in excess of \$200,000,000

RECOGNITION AND HONORS

- Virginia 500 - The Power List: Law, *Virginia Business Magazine*, 2020
- *Best Lawyers in America*, 1996–2021
- Norfolk Health Care Law “Lawyer of the Year”; *Best Lawyers in America*, 2014
- Virginia Super Lawyers; *Law & Politics*, 2007–2015, 2020
- Virginia Super Lawyers, Corporate Counsel Edition, *Law & Politics*, 2009
- Virginia’s Legal Elite; *Virginia Business Magazine*, 2004–2020
- Top Lawyers; *CoVaBIZ*, 2017–2020
- America’s Leading Business Lawyers; *Chambers USA*; Corporate/Mergers & Acquisitions Law, 2007–2013, 2017–2020
- The Power List; *Inside Business*, 2013–2015, 2018–2020
- William B. Spong, Jr. Professionalism Award; Virginia Bar Association, 2010
- Leader in the Law; *Virginia Lawyers Weekly*, 2007
- Fellow of the Virginia Law Foundation Class of 2002
- AV[®] Rated; Martindale-Hubbell
- Virginia 500 Business Leaders; *Virginia Business Magazine*, 2020

ASSOCIATIONS

- American Bar Association
- The Virginia Bar Association; Past President, 2006; Commission on Professionalism, Founding Member; Committee on Special Issues of National & State Importance, 2016–Present; Governance Committee, 2011–2015; Young Lawyers Section, Past Chairman, 1991
- American Health Lawyers Association
- Virginia Law Foundation; Past President
- EVMS Medical Group; Board of Directors
- Cancer Care Foundation of Tidewater; Board of Directors
- Fort Norfolk Retirement Community, Inc.; Executive Committee, Board Member; Chairman, Board of Directors, 2010–2013
- Virginia Symphony Orchestra; Executive Committee, Vice-Chair; Board of Directors
- Virginia Foundation for Independent Colleges; Executive Committee; Board of Trustees; Nominating Committee, Chairman
- Hampton Roads Business Roundtable; Executive Committee
- SunTrust Bank; Hampton Roads Regional Advisory Board
- Norfolk Academy; Board of Trustees, 2011–Present; President, Board of Trustees, 2011–2014
- Priority Toyota Charity Bowl; Board of Directors

EDUCATION

- College of William & Mary; B.B.A., 1978
- University of Virginia School of Law; J.D., 1981
- TerraLex Harvard Law School Executive Leadership Program, 2018

PRESS AND PUBLICATION

- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2020
- Vincent J. Mastracco Jr. , Alison M. McKee, and William R. Van Buren III Selected to *Virginia Business'* Inaugural Edition of the Virginia 500 - The Power List
- 46 Kaufman & Canoles Attorneys Named to *Best Lawyers in America* 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- Ann K. Crenshaw, Vincent J. Mastracco Jr., Charles V. McPhillips, and William R. Van Buren III Selected to the *Inside Business* 2020 Power List
- 18 Kaufman & Canoles Attorneys Named as Super Lawyers in 2020 and 4 Named as Rising Stars 2020
- Kaufman & Canoles Named to 2020 Chambers USA: America's Leading Lawyers for Business
- 45 Kaufman & Canoles Attorneys Named as Top Lawyers 2020 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2019
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named Lawyer of the Year
- Ann K. Crenshaw, Vincent J. Mastracco Jr., Charles V. McPhillips, Thomas K. Norment Jr. and William R. Van Buren III Selected to the *Inside Business* 2019 Power List
- Kaufman & Canoles Named to 2019 Chambers USA: America's Leading Lawyers for Business
- 48 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2018
- 40 Kaufman & Canoles Attorneys Named as Top Lawyers 2019 in *CoVaBIZ Magazine*
- 43 Kaufman & Canoles Attorneys Named Best Lawyers in America 2019 and 8 Named Lawyers of the Year
- Ann Crenshaw, Vincent J. Mastracco Jr., Charles V. McPhillips, and William R. Van Buren, III Selected to the Inside Business 2018 Power List
- Kaufman & Canoles Named to 2018 Chambers USA: America's Leading Lawyers for Business
- 31 Kaufman & Canoles Attorneys Named as Top Lawyers 2017/18 in *CoVaBIZ Magazine*
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2017
- Kaufman & Canoles Named to 2017 Chambers USA
- 46 Kaufman & Canoles Attorneys Named Best Lawyers in America 2018
- Kaufman & Canoles Selected as the Executive Virginia Law Firm for TerraLex's International Network
- Jason R. Davis Elected to Kaufman & Canoles Executive Team
- Kaufman & Canoles Re-Elects William R. Van Buren, III as Chairman
- 48 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2016
- 40 Kaufman & Canoles Attorneys Named Best Lawyers in America 2017
- 44 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2015
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2016
- 42 Kaufman & Canoles Attorneys Named Best Lawyers in America 2015
- 32 Kaufman & Canoles Attorneys Named as Super Lawyers, 7 Named as Rising Stars 2015
- 45 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2014
- 29 Kaufman & Canoles Attorneys Named as Super Lawyers 2014 and 8 Named as Rising Stars 2014
- 54 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2013
- 4 Kaufman & Canoles Attorneys Named Best Lawyers' 2014 Lawyers of the Year
- 42 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2014
- Kaufman & Canoles Named to 2013 Chambers USA; America's Leading Lawyers for Business
- 29 K&C Attorneys Named as Super Lawyers 2013 and 14 Named as Rising Stars 2013
- William R. Van Buren, III, Ann K. Crenshaw and Vincent J. Mastracco Jr. Selected to the *Inside Business* 2013 Power List
- 55 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2012
- 41 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2013
- Kaufman & Canoles Named to 2012 Chambers USA
- 40 K&C Attorneys Named as Super Lawyers 2012 and 14 Named as Rising Stars 2012
- 53 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2011
- 40 K&C Attorneys Named "Best Lawyers in America" 2012
- 36 Kaufman & Canoles Attorneys Named as Super Lawyers 2011 and 14 Named as Rising Stars 2011
- Kaufman & Canoles Named to 2011 Chambers USA
- Kaufman & Canoles Re-elects William R. Van Buren, III Chairman
- 39 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* "Legal Elite" 2010
- 36 K&C Attorneys Named to Best Lawyers in America 2011
- Kaufman & Canoles Named to 2010 Chambers USA

PRESS AND PUBLICATION (CONT.)

- 31 Kaufman & Canoles Attorneys Named as Super Lawyers & 11 Named as Rising Stars 2010
- Van Buren Awarded VBA's William B. Spong, Jr. Professionalism Award
- 39 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2009
- 35 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2010
- 30 Kaufman & Canoles Attorneys Named Super Lawyers, 12 Named Rising Stars
- Kaufman & Canoles Named to Chambers USA 2009
- Kaufman & Canoles Attorneys Named in Corporate Counsel Edition of Virginia Super Lawyers 2009
- 36 Kaufman & Canoles Attorneys Named *Virginia Business Magazine's* Legal Elite 2008
- 36 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2009
- Kaufman & Canoles Attorneys Named as Super Lawyers & 8 Named as Virginia Rising Stars
- Kaufman & Canoles Named to Chambers USA 2008: America's Leading Lawyers in Business
- Kaufman & Canoles Elects Executive Committee
- Kaufman & Canoles Elects William R. Van Buren, III Chairman
- 34 Kaufman & Canoles Attorneys Named Best Lawyers in American 200
- 55 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2013
- 20 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2007
- 30 Kaufman & Canoles Attorneys Named in Virginia Super Lawyers 2007
- Kaufman & Canoles Named to Chambers 2007 Leading Business Lawyers
- 34 Kaufman & Canoles Attorneys Named Best Lawyers in America 2007
- 34 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite 2006
- 32 Kaufman & Canoles Attorneys Named Best Lawyers in America
- 27 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite
- 31 Kaufman & Canoles Attorneys Named to *Virginia Business Magazine's* Legal Elite
- 30 Kaufman & Canoles Attorneys Named Best Lawyers in America