



**Eric E. Ballou**  
Of Counsel

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Eric is Of Counsel in the firm's Richmond office where his practice focuses on public finance, transportation and local government matters, including traditional governmental finance, securities, state and local government law and public/private partnerships. Eric not only represents public sector clients on a transactional basis, he also serves in a general counsel capacity to local and regional governmental entities.

**PRACTICE AREAS**

- Commercial
- Corporate and Public Finance
- Government & Municipal

**REPRESENTATIVE MATTERS**

- Represent issuers, borrowers, underwriters, lenders and trustees in a wide range of tax-exempt and taxable transactions, with an emphasis on governmental, transportation, 501(c)(3) and education financing, including governmental project financings and private activity bond matters

**RECOGNITION AND HONORS**

- Richmond Public Finance Law "Lawyer of the Year"; Best Lawyers in America, 2021
- American College of Bond Counsel; Fellow
- Best Lawyers in America, 2006-2018, 2020-2025
- Virginia Super Lawyers; Law & Politics, 2006-2015
- Virginia's Legal Elite; Virginia Business Magazine, 2005-2010, 2021-2024
- Law Clerk to the Honorable Richard L. Williams; U.S. District Court, Eastern District of Virginia
- Virginia Law Review, Editorial Board
- Order of the Coif
- Raven Society
- Phi Beta Kappa

**ASSOCIATIONS**

- National Association of Bond Lawyers; Educational Committee, Chair, 2009-2011, Vice Chair, 2007-2009; Board of Directors, 2000-2001; Bond Attorneys' Workshop, Chair, 2001; Fundamentals of Municipal Bond Law Seminar, Chair, 1998
- Local Government Attorneys Association
- Bond Club of Virginia
- Virginia Bar Association; Transportation Section, Chair, 2004-2007
- The Bar Association of the City of Richmond
- Northstar Academy; Board of Trustees, 2011-2015
- Westminster Canterbury Management Corporation; Finance Committee, 2013-2016; Board of Trustees, 2009-2013

## ADMISSIONS

- Virginia, 1985

## EDUCATION

- University of Virginia; B.A., with highest distinction, 1982
- University of Virginia School of Law; J.D., 1985

## PRESS AND PUBLICATION

- 51 Kaufman & Canoles Attorneys Named to Virginia Business Magazine's "Legal Elite" 2024
- 55 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2025, 7 Named "Lawyer of the Year," and 13 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2023
- 54 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2024, 6 Named "Lawyer of the Year," and 10 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2022
- 48 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2023, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 52 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2021
- 48 Kaufman & Canoles Attorneys Named Best Lawyers in America© 2022, 4 Named "Lawyer of the Year," and 8 Named "Ones to Watch"
- 53 Kaufman & Canoles Attorneys Named Virginia Business Magazine's "Legal Elite" 2020
- 46 Kaufman & Canoles Attorneys Named to Best Lawyers in America 2021 and 5 Named "Lawyer of the Year" and 7 Named "Ones to Watch"
- 45 Kaufman & Canoles Attorneys Named Best Lawyers in America 2020 and 3 Named "Lawyer of the Year"
- Numerous lectures and presentations at aviation conferences and National Association of Bond Lawyers seminars since 1993
- "Financing Regional Projects," Infrastructure Financing Conference, 2012
- "Airport Agreements and Airport Liability 101," Virginia Bar Association, 2007
- "Show Me the Money - Highway Transportation Funding in Virginia," Virginia Bar Association, 2005
- Secondary Market Disclosure Update - SEC Rule 15c2-12," Virginia Government Finance Officers Association, 2005
- "Debt Issuance in Virginia," Virginia Government Finance Officers Association, 2003-2004
- "Airport Finance in a Post 9/11 Environment," Virginia Airport Operators Council Spring Workshop, 2002
- "Virginia Airports Revolving Fund," Local Government Financing Conference, 2002
- "Airports Revolving Fund and Airport Bond Financing, Local Government Financing Conference, 2001
- "GASB 34," Bond Attorneys' Workshop, 2000
- Faculty, Georgetown University Institute for Tax-Exempt Bonds, 2000