



Benjamin A. Korte
Associate

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Ben is an Associate in the firm's Norfolk office where he helps healthcare, technology, and government contracting businesses with corporate, transactional, and regulatory work. In addition, as a member of the USPTO bar, he helps healthcare technology and digital technology companies draft, file, and prosecute patents.

A substantial portion of Ben's practice involves working with medical groups. His practice is focused on advising on and assisting with the implementation of strategic integration opportunities, whether by physician lease arrangements, network integrations, ancillary joint ventures, or M&A. With healthcare regulatory issues often being intertwined with such opportunities, he also helps medical groups navigate compliance issues presented by healthcare regulatory matters involving the Anti-Kickback Statute, Stark Law, Medicare, and the multitude of other applicable healthcare regulatory laws.

"More than ever in the history of our country, the economics of medical practice ownership demand that to remain competitive, medical practices must seek out and develop strategic business relationships with other medical practices, healthcare providers, healthcare technology companies, and payors, and I am dedicated to helping our clients achieve their goals in these areas."

PRACTICE AREAS

- Commercial
- Health Care
- Mergers, Acquisitions & Strategic Alliances

RECOGNITION AND HONORS

- *University of Richmond Law Review*; Manuscripts Editor
- Portsmouth Circuit Court; Law Clerk, 2020-2022

ADMISSIONS

- Virginia, 2022
- United States Trademark and Patent Office

EDUCATION

- University of Virginia; B.A., 2013
- University of Richmond; MBA, 2020
- University of Richmond School of Law; J.D., *cum laude*, 2020

REPRESENTATIVE MATTERS

- Represented the seller parties as part of a team of six attorneys in a private equity platform rollup transaction wherein a physician-led organization backed by multiple private equity sponsors purchased the equity of a large cardiology practice, taking the lead on due diligence matters and assisting with the revising of the principal and ancillary transaction documents and the structuring and drafting of documents related to an F reorganization that occurred as part of the transaction prior to closing
- Represented the seller parties as part of a team of six attorneys in a private equity platform rollup transaction wherein a private-equity sponsored organization purchased the equity of a medium-sized cardiology practice, taking the lead on due diligence matters and assisting with the structuring and drafting of documents related to an F reorganization that occurred as part of the transaction prior to closing
- Represented the seller parties as part of a team of four attorneys in a private equity rollup transaction wherein a private-equity backed organization acquired a neurology practice, assisting with the revising of management services organization affiliation documents and the structuring and drafting of documents related to an F reorganization that occurred as part of the transaction prior to closing
- Represented as a part of a team of three attorneys a group of service-disabled veterans in an acquisition of a service-disabled veteran-owned small business providing support to the Department of Defense wherein the acquisition was predominantly financed by a loan from the Small Business Administration, assisting with the drafting and revising of principal and ancillary transaction documents

PRESS AND PUBLICATION

- Benjamin A. Korte Join Kaufman & Canoles